

# **GS E&C Presentation**

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This material contains forward-looking statements that include our current beliefs and expectations on market factors and information obtained outside GS E&C, which are subject to uncertainties. Due to the volatility of these factors, actual results may differ from those set forth in the presented statements. Information found here should not be solely relied upon for making any investment decision, this material is provided as a reference purpose only for the investors. GS E&C shall not be responsible for any trading or investment decisions made based on this information.

## **Results & Guidance**





(Unit: KRW bn) (Unit: KRW bn)

	2013	2014.1H	2014(P)
New Orders	9,009	7,846	14,000
Sales Revenues	9,566	4,407	10,646
<b>Gross Profits</b>	-379	152	
- Domestic	12.3%	4.4%	
- Overseas	-19.0%	2.9%	
Infra(Civil)	2.6%	-0.2%	
Plant	-23.2%	6.4%	
Power	1.0%	1.0%	
Architecture	13.1%	0.9%	
Parnas, etc	9.4%	9.0%	
Operating Profit	-935	-7	160
Ordinary Profit	-993	-25	240
Net Profit	-827	-26	

Division	14.1H New Orders	Major Projects
Infra (civil)	267	- HaNam railway (Sangil~Geomdan) (60) -Philipin Puerto Princesa Airport improve (32)
Plant	5,553	<ul> <li>Iraq Karbala Pjt (2,426)</li> <li>Kuwait Clean Fuels Pjt (1,710)</li> <li>UAE Rumaitha/Shanayel Facilities ph3 (752)</li> <li>Turkey Star Refinery Pjt-additional works (198)</li> </ul>
Power	1,033	- Dangjin CCPP Pjt – unit 5 (623) - Algeria Kais CCPP Pjt (326)
Archi. / Housing	992	<ul> <li>BangBae zone 5 reconstruction (275)</li> <li>Wirae New City A2-2 block (110)</li> <li>Fusionopolis 2A Tower A&amp;B Fittingout (103)</li> <li>Dapsimni zone 14 redevelopment (64)</li> </ul>

## **Financial Statements (Summary)**





Net debt and borrowings has significantly reduced mainly due to new rights offering and advanced payment from overseas new orders. As the current cash raising plan is finalized, there would be further improvement in financial structure.

#### **Statements of Financial Position**

#### **Statements of Income**

(Unit: KRW)

Account	13	14.1H
Total Asset	12,427	12,657
Cash and cash equiv.	1,866	2,053
Trade & other Receivable	4,785	4,617
Inventories	499	505
Short Term financial instrument and other current assets	1,264	1,326
Tangible Assets	2,243	2,256
Total Liabilities	9,268	8,974
Trade and other Payables	1,527	1,365
Borrowings	4,247	3,918
Total Equity	3,159	3,682
Capital Stock	255	355
Debt Ratio	293%	244%
(nonconsolidated)	(263%)	(212%)

Account		13	14.1H
	Infra(Civil)	1,147	489
	Plant	3,796	1,968
Sales Revenues	Power	1,044	516
rtovondos	Architecture / Housing	3,339	1,320
	Parnas etc	240	114
Total		9,565	4,407
Gross Profit		(379)	152
SG&A		556	159
Operating Profit		(935)	(7)
Ordinary Profit		(993)	(25)
Net Profit		(827)	(26)

## **Order Backlogs & Sales**





#### **Order Backlogs**

(KRW bn)

Division	2013	2014.1H	Changes
Infra(Civil)	4,042	3,782	-6%
Plant	14,282	17,019	19%
Power	1,822	2,530	39%
Architecture / Housing	17,022	16,105	-5%
Domestic	21,019	20,539	-2%
Overseas	16,149	18,896	17%
Total	37,168	39,436	6%

Overseas Order Backlogs by region

- Asia: 29% (Khazak, Singapore, Vietnam..)- Middle East: 35% (Saudi, UAE, Kuwait, Iraq..)

- Africa: 12% (Egypt, Algeria, Tanzania, Mozambiq)

- Europe: 7% (Turkey)

- Others: 17% (Australia, Canada)

#### Sales Revenues

(KRW bn)

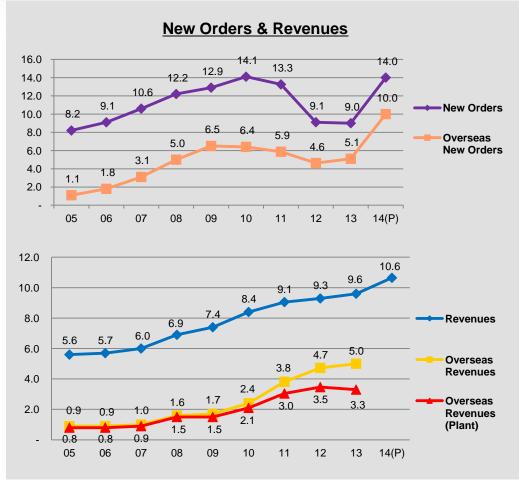
		(,)
Division	2013	2014.1H
Infra(Civil)	1,147	489
Plant	3,796	1,968
Power	1,044	516
Architecture / Housing	3,339	1,320
Parnas etc.	240	114
Domestic	4,590	1,740
Overseas	4,976	2,667
Total	9,566	4,407

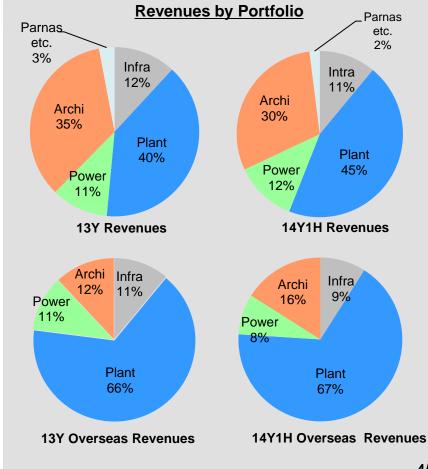
❖ It secured about 3.9 years work volume averagely based on 10 trillion annual revenue.

## Trends of New Orders & Sales



Despite the weaker than expected new order achievements in last 2 years, GS E&C is expected to keep the robust business growth with profitability going forward through overseas business, which takes now over 50%.





## **Liquidity & Cash Raising Plan**





#### √Cash Flow & Liquidity

(KRW trn)

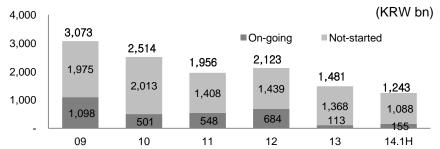
	10	11	12	13	14.1H
Gross Debt	1.32	2.26	2.46	4.25	3.92
Cash & Cash Equivalent	1.49	1.49	1.42	1.87	2.05
Net Debt	-0.17	0.77	1.04	2.38	1.86

#### ✓ Pay-back Schedule

(KRW bn)

	2015	2016	After 2017	Total
Corp. Bond	-	320	362	682
Commercial Paper	-	-	800	800

#### **✓PF** Guarantee



#### **√**Housing Supply Units

	09	10	11	12	13	14.1H	14(P)
세대	1,517	2,961	6,103	5,234	4,292	4,420	13,000

#### ✓ Capital Raising Plan : KRW 1.2 ~ 1.5 trillion

New Rights Offering	
Ordinary Shares	20,000,000
Issue Price	KRW 27,600
Capital Increase Amount	KRW 552,000,000,000
To be listed	Jun. 25, 2014

#### **Asset Disposal**

Parnas Hotel (KRW 474 bn), Others (KRW 123 bn) \* (); book value

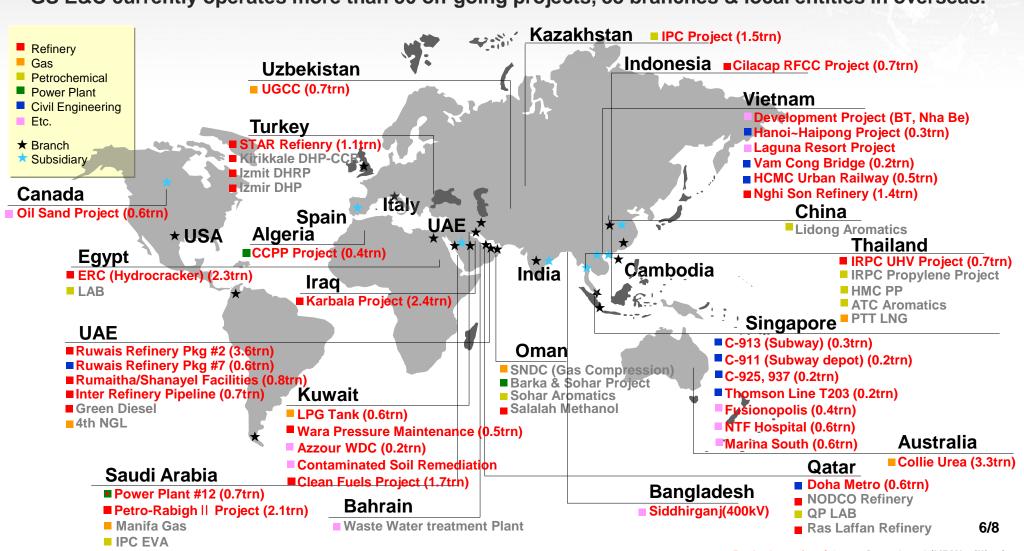


## **Appendix – Global Networks & Major Projects**





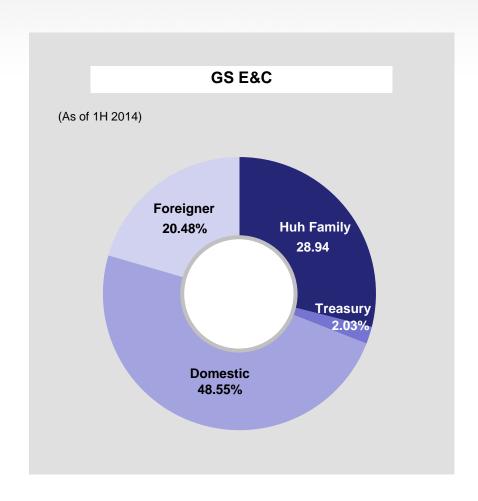
GS E&C currently operates more than 50 on-going projects, 33 branches & local entities in overseas.

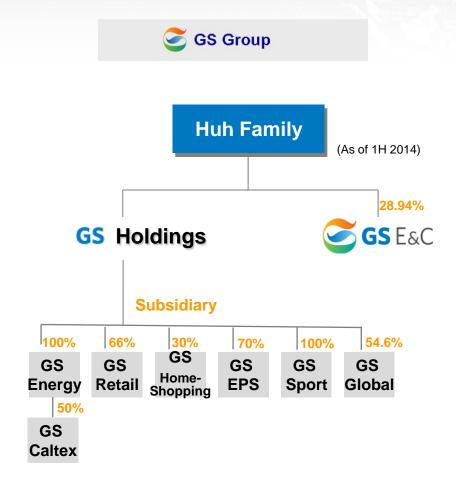


## **Appendix – Ownership Structure**





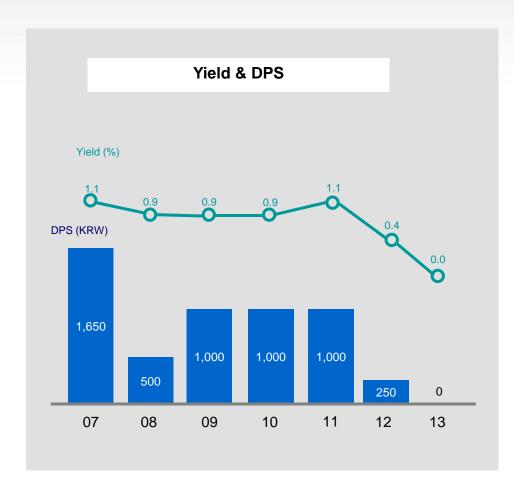


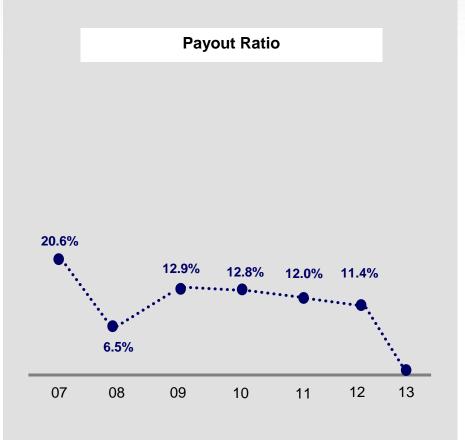


## **Appendix - Dividends**











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