1H Roadshow

## 2008 Investor Presentation

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- I. Business Overview
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#### Disclaimer

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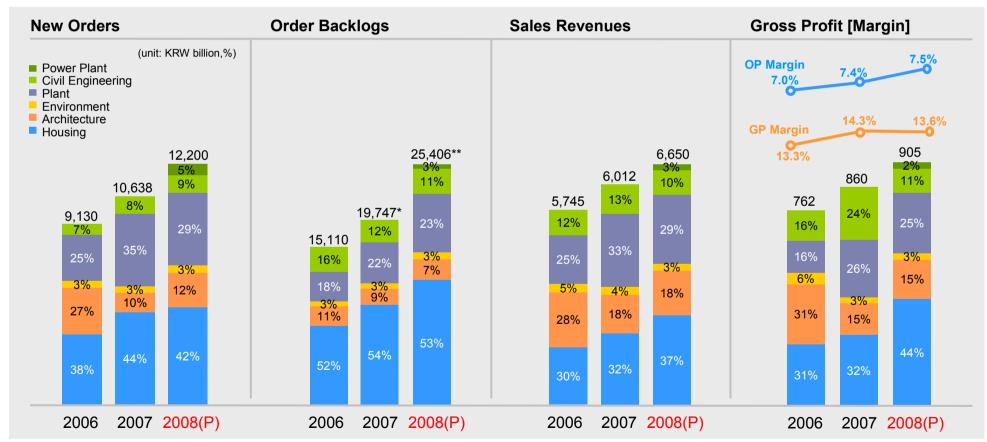
## **I. Business Overview**

- 01\_ Company Overall
- 02\_ Overview by Division
  - Plant
  - Housing
  - Civil Engineering
  - Architecture
  - **Environment**
  - Power Plant
  - Development





New orders and sales revenues will continuously go up, and profits will increase.



<sup>\*</sup>Not included Provisional Order Backlogs in Housing 17.5 KRW trillion



<sup>\*\*</sup>Not included Provisional Order Backlogs in Housing 16.1 KRW trillion



Overseas new orders and sales revenues will increase, and new order of group works will rise due to group investment increase.

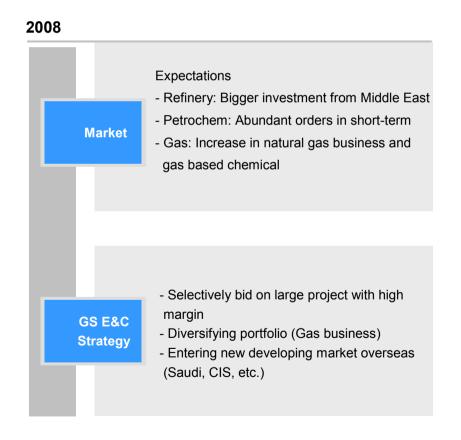




New orders and sales revenue will be similar compared to the last year due to increased overseas orders and competitive power.



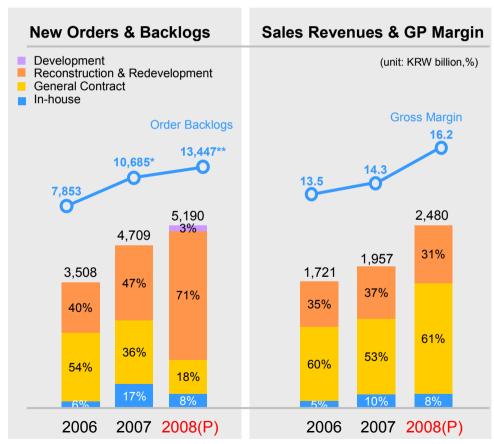






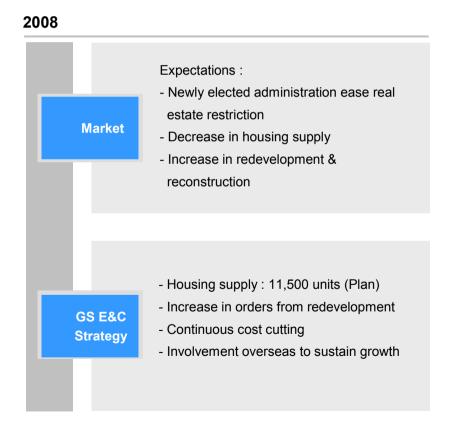
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### Sales revenues and gross margin will increase with redevelopment, reconstruction and general contracts.





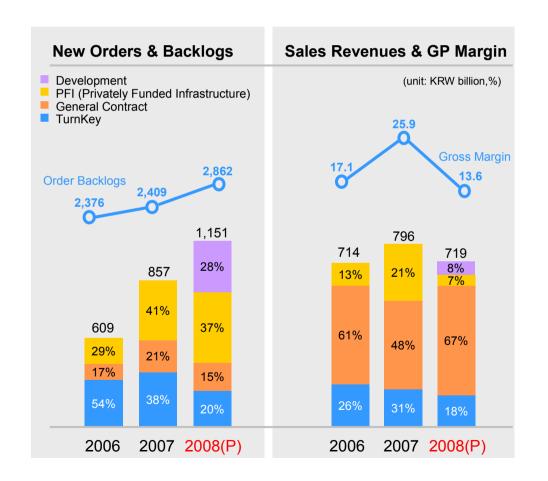
<sup>\*\*</sup>Not included Provisional Order Backlogs in Housing 16.1 KRW trillion

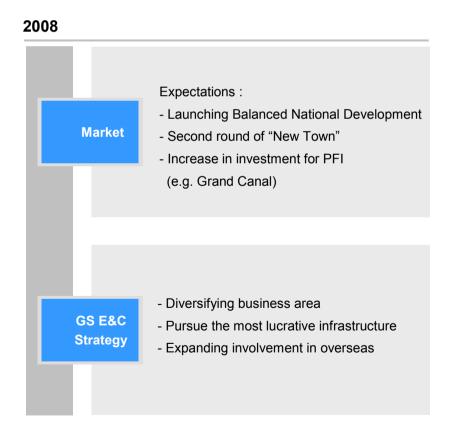






New orders will be highly increased due to development projects. However, end of high profit projects will cause sales revenue and gross profit decrease.







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### New orders and sales revenues will increase with diversified business portfolio.



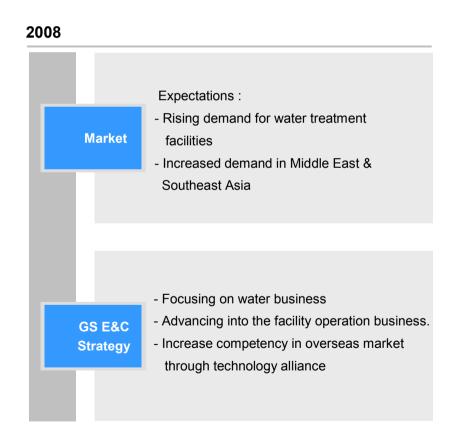




New orders will be increased in non-group area, but sales revenue will be down because of adjustment of business portfolio.



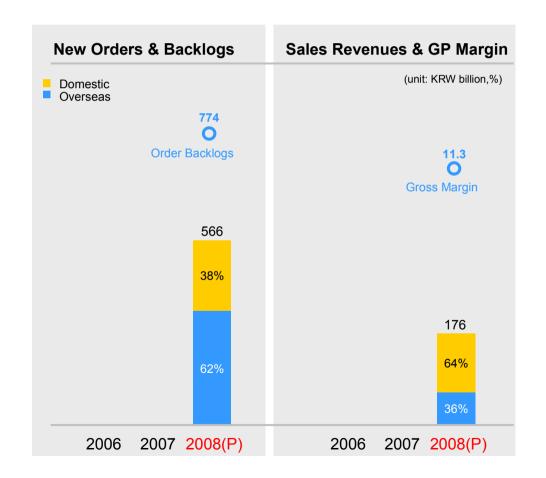
<sup>\*</sup> Not included sewer pipe business plan

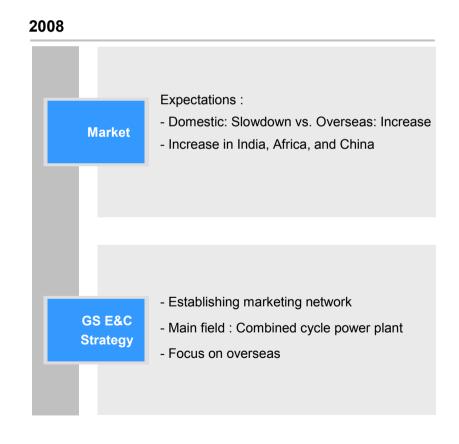






Power Plant Division was separated from the Plant Division in 2008 because of the increased demand in developing countries.







Overseas development projects in Vietnam and Cambodia are strongly profitable and they are promising projects to secure sustainable growth going forward.

#### Vietnam (Ho Chi Minh)







#### ВТ (SPC1)

- SPC Sales : 1.6 tn won
- Period : 10 Years
- Road Construction (14km) & Transfer
- Develop 5 pieces of land in downtown (1.02 million m<sup>2</sup>)
- Ground Breaking
- Road, Riverview (2Q. 2008)
- Grand Court (Sep.)
- Presale
- Riverview (Oct.) : 258 Units

- Nha Be **New Town** (SPC2)
- SPC Sales : 4 tn won
- Period : 12 Years
- I ease land (3.5 million m<sup>2</sup>)
  - Apartments (17,000 units), hospital, school, park, etc.
- HCMC · Compensation
- GS E&C : Under master plan

- Cu Chi Resort (SPC3)
- SPC Sales : 1.9 tn won
- Period : 50 Years
- Lease land (2 million m2)
- · Golf resort, 36 holes, villa and condominium
- · Ground Breaking
- Golf course (April)

## (Phnom Penh)

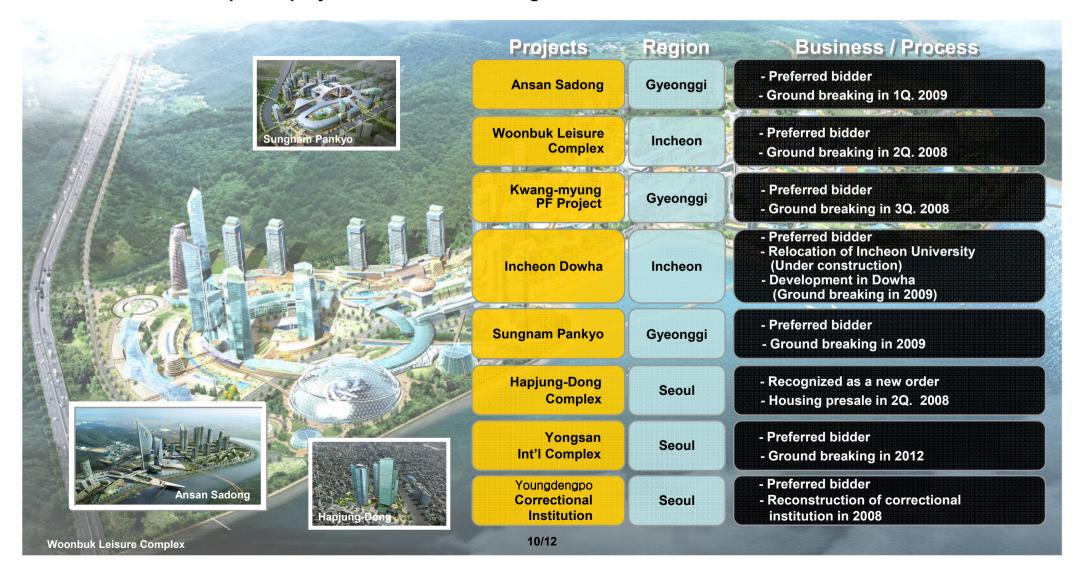
#### IFC (6.8 ha) (SPC1)

- 2km from CBD
- IFC (International Finance Center)
- Residential & Commercial
- · Period: 45 months
- Completed land purchase (Dec., 2007)
- Preparing for CDC\* permit
- · Ground Breaking: IFC (June, 2008)

<sup>\*</sup> Council for the Development of Cambodia



Domestic development project is GS E&C's future growth driver.















## **II. Vision 2015**

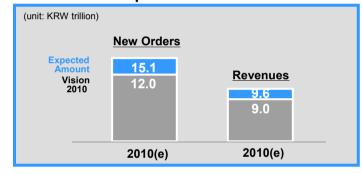
01\_Background 02\_Overview





As we are expected to exceed the target for "Vision 2010," GS E&C established "Vision 2015" to become a global company, expanding our business areas in rapidly changing business environment and growing overseas market.

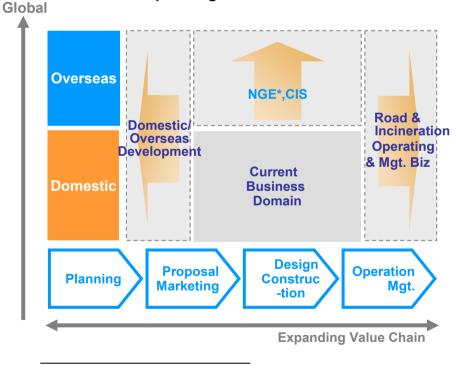
**Surpass Vision 2010** 



**Growing Overseas Market** 







\*NGE: New Growth Engine



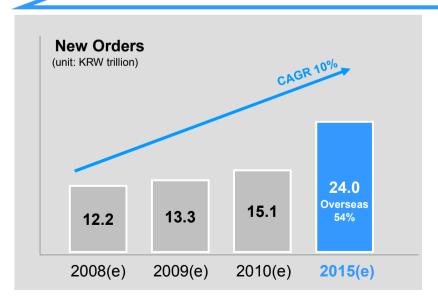


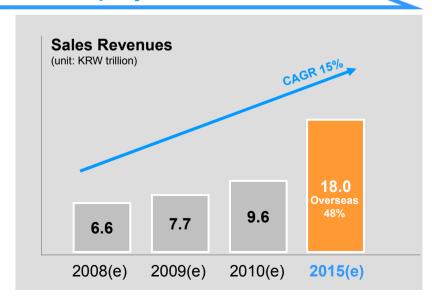
## GS E&C established "Vision 2015" in order to become a Global Top 10 Company.

## Slogan:

**Global Best & First** 

Vision: "Building World Values with Creative Passion Reliable Best Partner & First Company."



















## III. Appendix

-The Stock Market

- Ownership Structure

- Borrowings & Investment Plan

- Dividends

- PFI Projects

- Overseas

- Provisional Order Backlogs in Housing Div.

- Major Material Prices

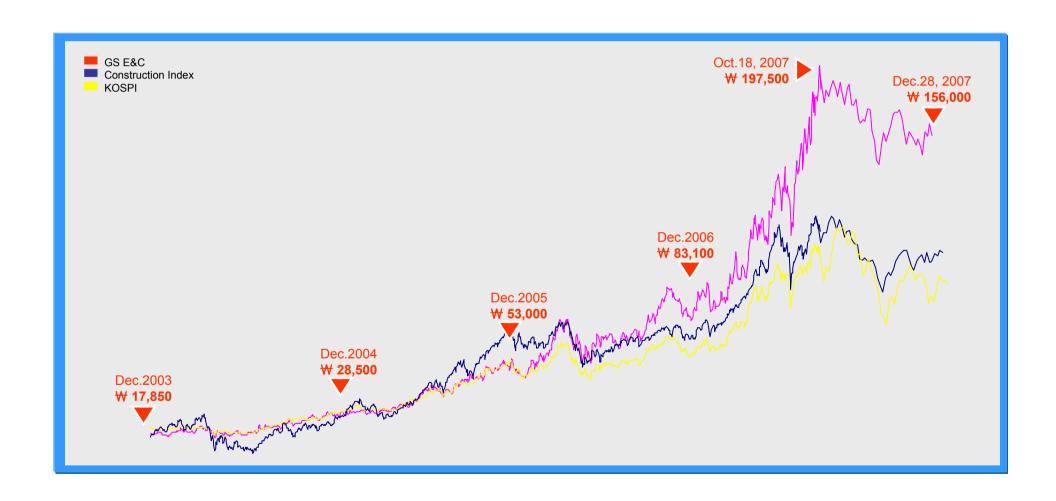
- TPMS (Total Project Management System)

- Balance Sheet (Summary)

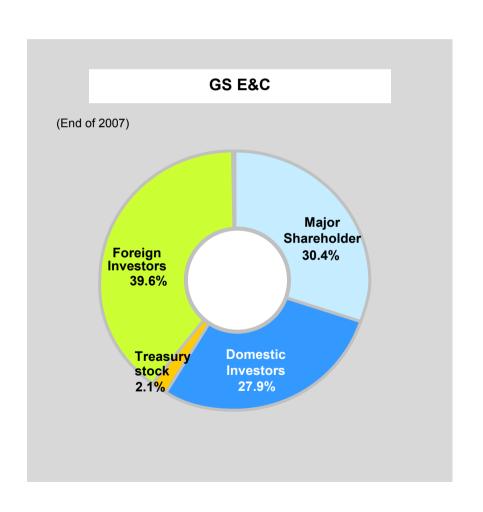
- Income Statement (Summary)



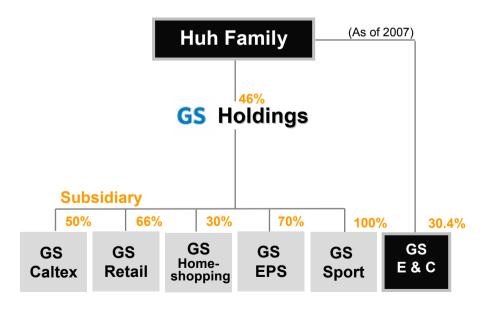




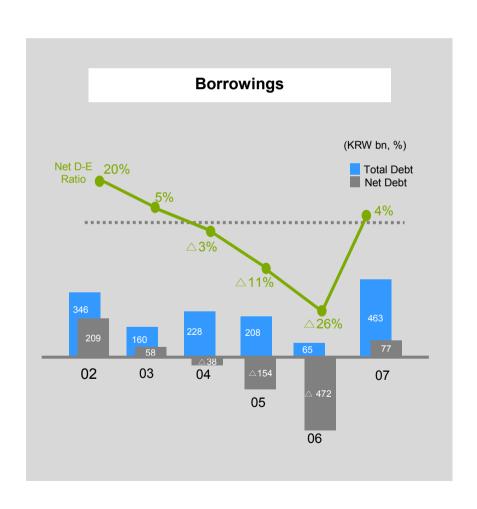












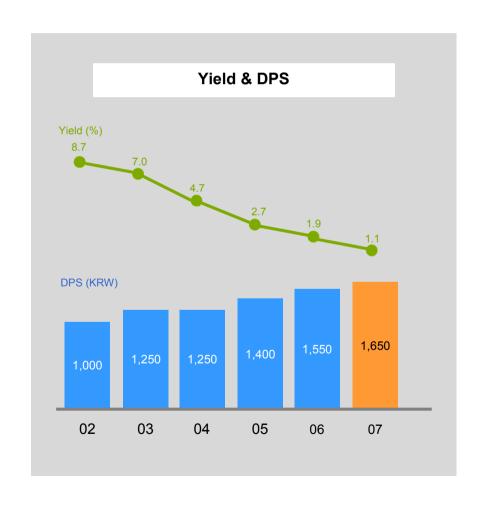
#### **Investment Plan**

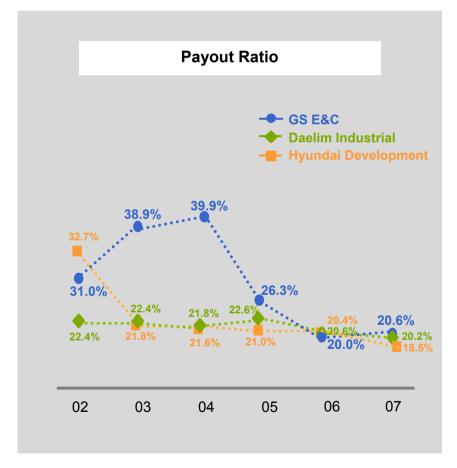
(KRW bn)

Description	07	08 (P)
Land & Facility	248	269
Development (Domestic & Overseas)	261	124
Domestic PFI	9	54
Ordinary Resort & etc.	22	23
Total	540	470













(As of 2007)

Status	Name of Project	Contract Amount	GS Contract Portion	Investment Amount	GS Shares	Remarks
Proposed	Seoul-Munsan Highway* New Bundang Extension Road Busan New Port #2-4* Oksan-Ochang Highway Suwon Light Rail Transit Koyang Light Rail Transit Choeup Light Rail Transit* Incheon International Pier *	Uı	ndecided	Undecided		Undecided
Approved	Youngdong Highway #2 Seoul-Pocheon Highway Sangju-Youngchun Highway	758 964 1,286	121 (16%) 136 (14%) 129 (10%)	4 4.4 3.3	1.6% 1.4% 1.0%	To be completed in 2012 To be completed in 2013 To be completed in 2012
Under Construction	Pyeongtaek Port #11 Pyeongtaek Port #12 Uijeongbu Light Rail Transit Kyoungsang-Cheonla Rail Way BTL Kangnam Beltway	52 54 256 331 798	42 (89%) 26 (46%) 155 (61%) 76 (23%) 92 (11.5%)	6.7 11.4 27.3 1.5	10.0% 16.5% 29.9% 2.3% 11.5%	To be completed in 2008 To be completed in 2010 To be completed in 2011 To be completed in 2012 To be completed in 2013

<sup>\*</sup>Preferred Bidder



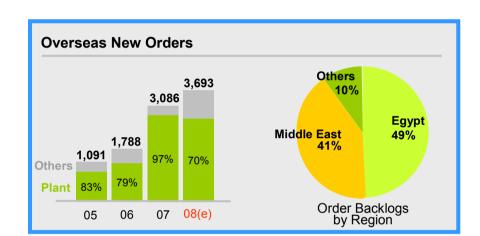


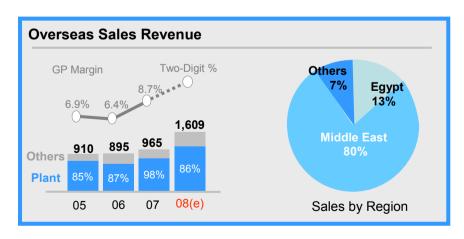
(As of 2007)

Status	Name of Project	Contract Amount	GS Contract Portion	Invested Amount	GS Shares	Remarks
	New Airport Highway	3,820	191 (5%)	21.7	5%	22.8 (KTCU, Dec. 2003)-sold
	Cheonan-Nonsan Highway	1,344	336 (25%)	112.5	25%	113.1 (KRIF, Feb. 2004)-sold
	Daegu East Beltway	120	30 (25%)	8.7	15%	9.1(MEDIC, May. 2003)-sold
Investment Completed	Daegu West-North Road	64	16 (25%)	3.3	15%	3.7(Municipality of Daegu, Jun.2004)-sold
	Cholmasan Tunnel	75	18 (24%)	1.0	24%	1.0 (KTCU, Nov. 2001)-sold
	Manwolsan Tunnel	68	17 (25%)	5.0	15%	Completed (July,2005) / Holding
	Seoul Beltway	1,392	376 (27%)	124.2	27%	Completed (Dec.,2007) / Holding

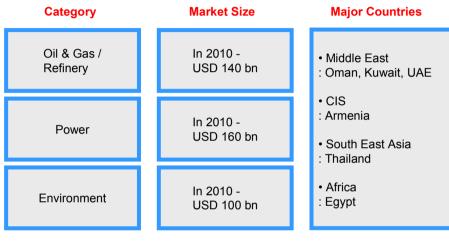
KTCU: Korea Teachers' Credit Union KRIF: Korea Road Infrastructure Fund

MEDIC: Macquarie East Daegu Investment Company



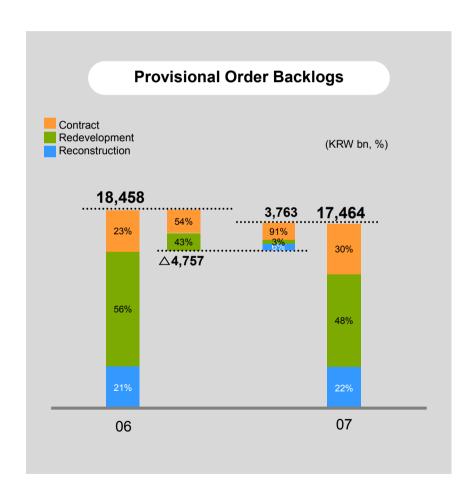


#### **Overseas Plant Business**





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By Sectors (KRW bn)

Description	06	New Order Recognition (07)	New Provisional (07)	07
Contract / In-house	4,343	2,572	3,395	5,166
Redevelopment	10,313	2,023	124	8,414
Reconstruction	3,802	162	244	3,884
Total	18,458	4,757	3,763	17,464

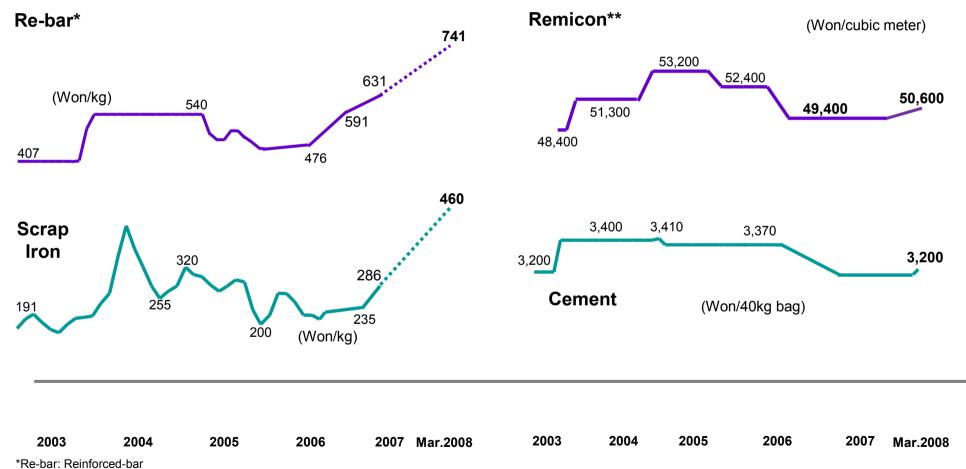
**New Major Provisional Order** 

(KRW bn)

Description	Major Projects	Amount
0	Nokchon Namyangju	238
Contract	Hapjung Complex	222
Reconstruction	Chimsandong, Daegu	101







\*\*Remicon: Ready-mixed concrete

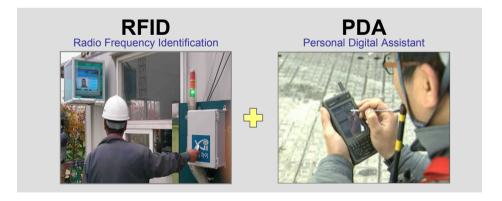




- \*JIT: Just-In-Time
- \*\*SEQ: Safety, Environment, Quality

- System integrated time & cost management
- Procurement, SEQ\*\* and technology linked with schedule
- On-line real time controlling system
  - •Increases productivity & decrease duration
  - Minimizes errors & reworks

**Cost Innovation** 







(Unit: Billion KRW,%)

Account	03	04	05	06	07
Total Asset	2,690	3,303	3,826	4,751	5,725
Cash & Deposit	102	266	361	537	386
Trade Receivables	875	1,095	1,412	1,738	2,120
Inventories	121	159	197	195	424
Investment & Etc.	676	679	494	691	874
Tangible Assets	709	844	905	1,038	1,089
Total Liabilities	1,535	2,006	2,375	2,967	3,593
Total Payables	621	794	890	1,260	1,357
Borrowings	160	228	208	65	463
Total Shareholders' Equity	1,155	1,297	1,451	1,784	2,132
Capital Stock	255	255	255	255	255
D/E Ratio	132.8	154.7	163.7	166.3	168.5



(Unit: Billion KRW,%)

A	ccount	03	04	05	06	07
	Civil Engineering	574	574	730	714	796
	Plant	580	499	1,037	1,455	1,989
Sales Revenues	Environment	-	276	312	257	214
	Architecture	1,258	1,615	2,203	1,598	1,056
	Housing	1,056	1,085	1,349	1,721	1,957
	Total	3,468	4,049	5,631	5,745	6,012
G	ross Profit	521	492	680	762	860
Selling and Ad	Iministrative Expenses	250	263	344	359	418
Ope	erating Profit	271	229	336	403	442
Ordinary Profit		262	242	367	543	568
N	let Profit	162	156	265	387	400



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