













# **CONTENTS**



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**Appendix** 

This material contains forward-looking statements that include our current beliefs and expectations on market factors and information obtained outside GS E&C, which are subject to uncertainties. Due to the volatility of these factors, actual results may differ from those set forth in the presented statements. Information found here should not be solely relied upon for making any investment decision, this material is provided as a reference purpose only for the investors. GS E&C shall not be responsible for any trading or investment decisions made based on this information.

### **Investment Highlight – Global Player**

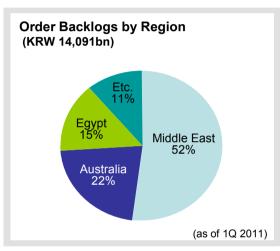


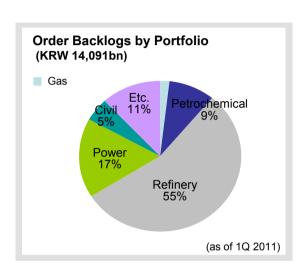


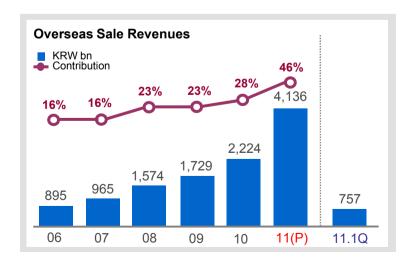


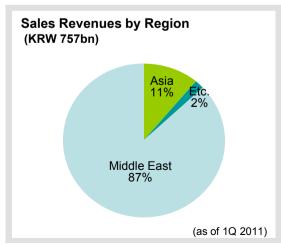
#### Contributions to overseas new orders and sales revenues will be 54%, 46% respectively.

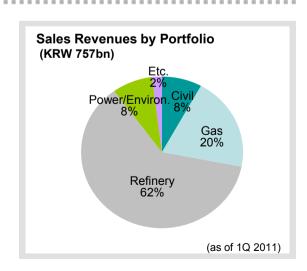












### **Investment Highlight – Turn around**



New orders in housing sector and housing supply will be back to the average level in 2011.





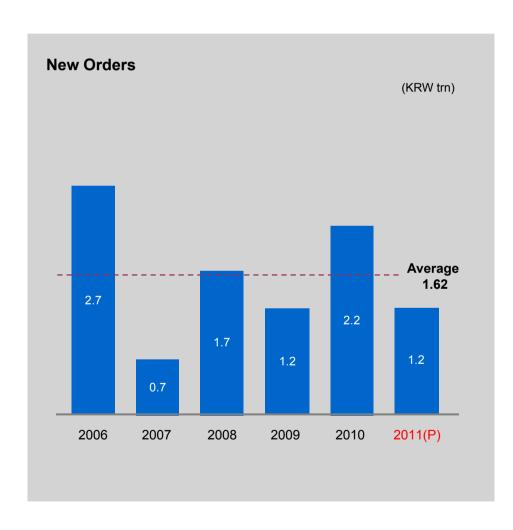
### **Investment Highlight – Stable group Work**

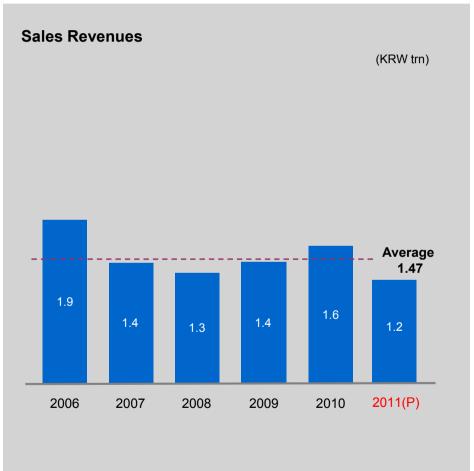






### GS E&C enjoys stable revenues and margins through a large and steady flow of group works.



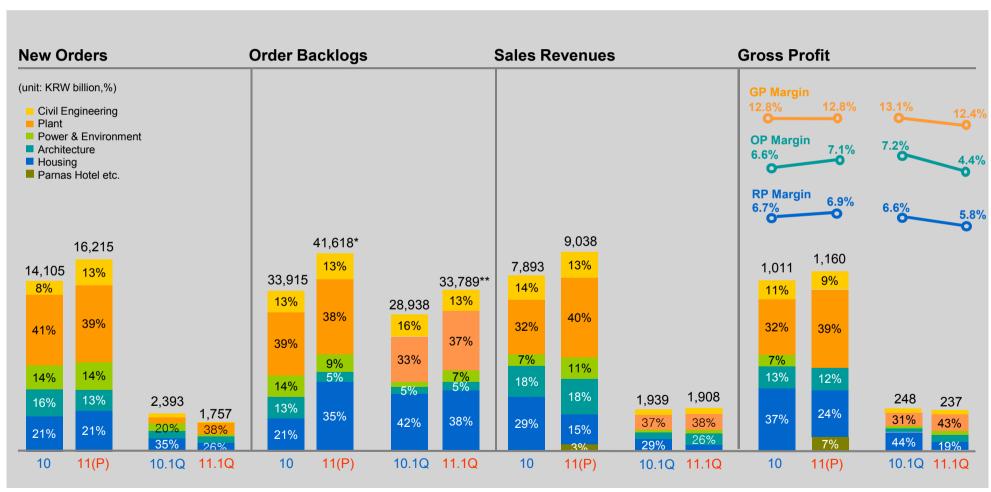


### **Overview by Division - Company Overall**



신퇴

New orders, sales revenues and operating profit will go up yoy.



<sup>\*</sup>Not included Provisional Order Backlogs in Housing KRW 9.5 trillion

<sup>\*\*</sup>Not included Provisional Order Backlogs in Housing KRW 11.1 trillion

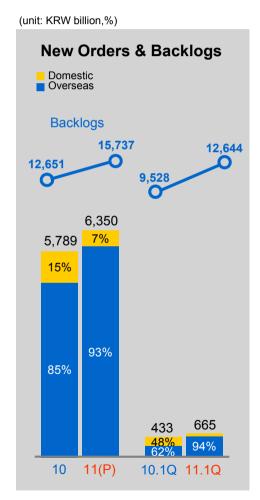
### **Overview by Division - Plant**

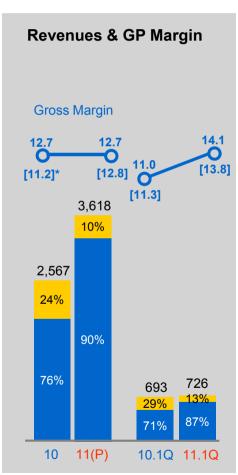






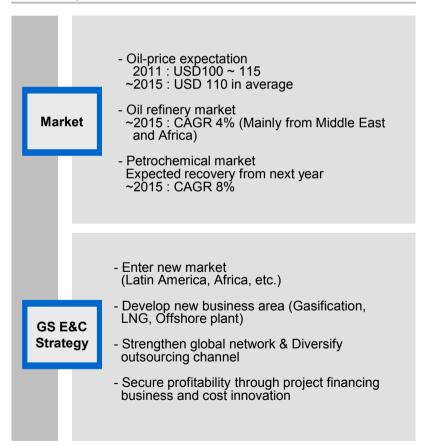
#### New orders went up due to overseas new orders, and sales revenues slightly increased.





\*[]:Overseas Gross Margin

#### 2011 Keyword



### **Overview by Division – Housing**





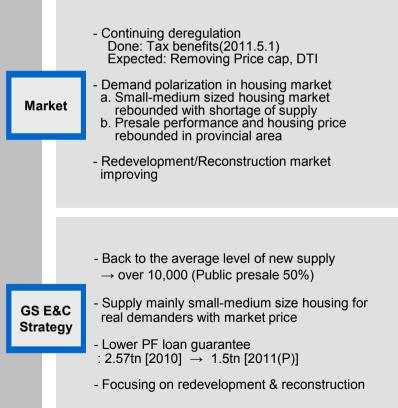


New orders went down due to the decrease of reconstruction and redevelopment projects. And sales revenues sharply dropped due to the project closing.



<sup>\*</sup>Not included Provisional Order Backlogs in Housing 9.5 KRW trillion

# 2011 Keyword



<sup>\*\*</sup>Not included Provisional Order Backlogs in Housing 11.1 KRW trillion

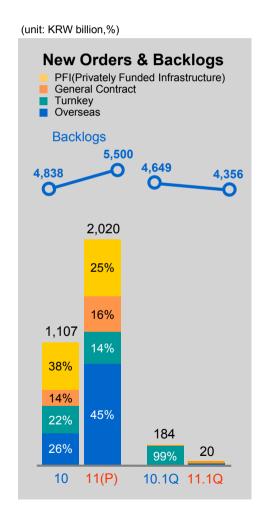
### **Overview by Division – Civil Engineering**

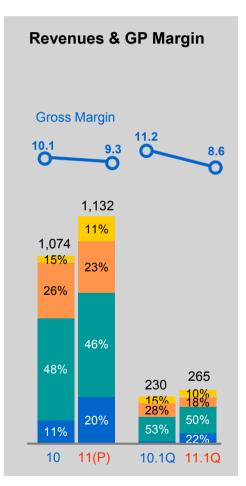






New orders went down due to the decrease of new orders for public projects, but sales revenues slightly increased due to backlog effect.





### 2011 Keyword - Decrease in budget for SOC project (2010: 25tn ~ 2011: 24tn : focusing on four river and railway related projects) - "Green Business" continues : Water-related Project : Four river improvement Market : Light railway, etc. - Overseas government increase budget for public infrastructure to boost economy (Asia, Africa and Middle East) Domestic - Continuously maintain M/S in public market - Make chance to develop green business like tidal power generation and maglev train GS E&C Strategy Overseas - Continued orders from Singapore, Vietnam and Middle East

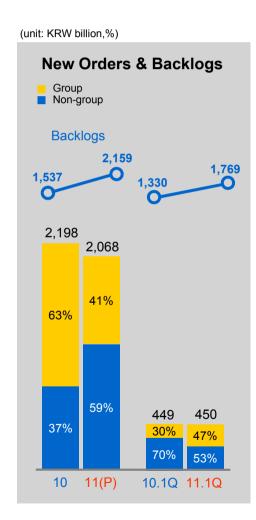
### **Overview by Division - Architecture**

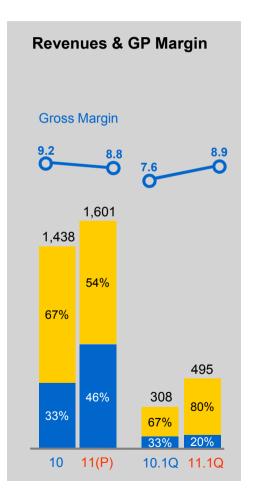






#### Sales revenues increased due to the group work.





#### 2011 Keyword



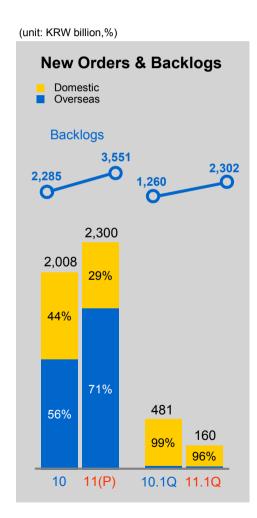
### Overview by Division - Power Plant & Environment

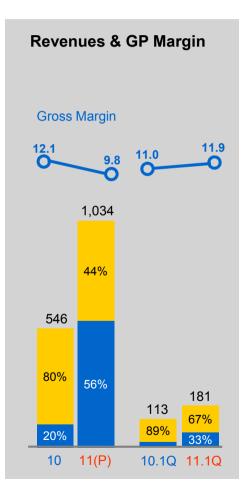




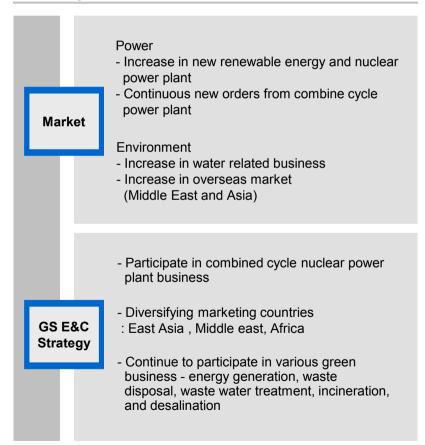


#### Sales revenues increased due to backlog effect.





#### 2011 Keyword









# **Appendix**

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03\_Borrowings & Investment Plan

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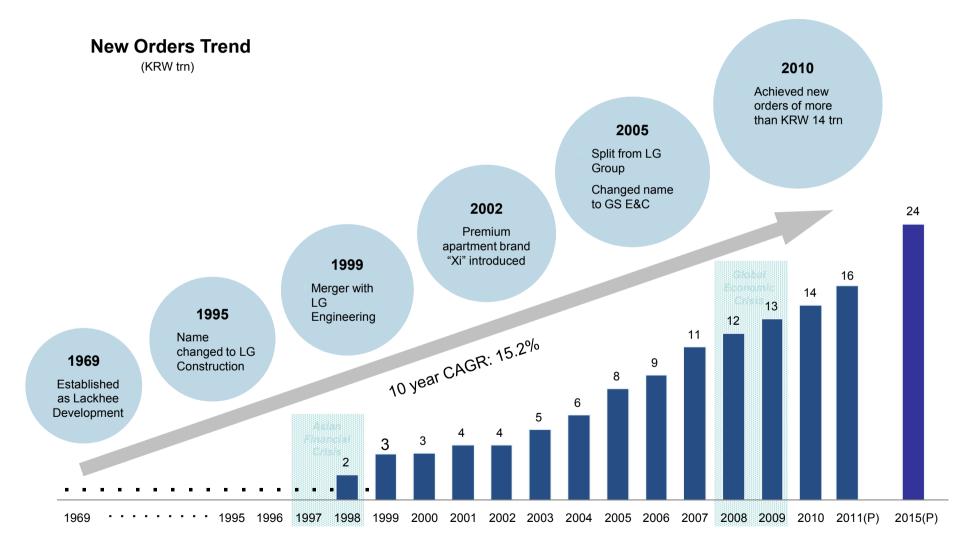
011\_Income Statement (Summary)

### **Appendix – Key Corporate Milestones**







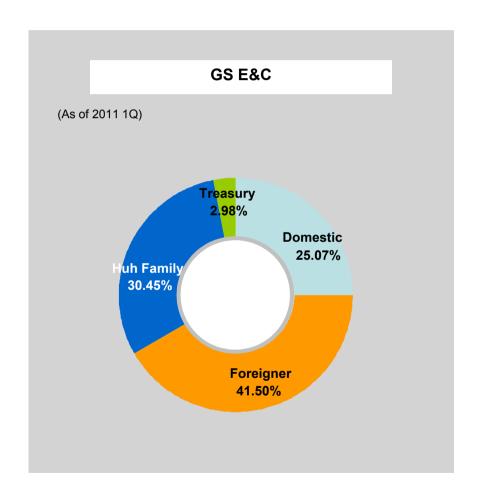


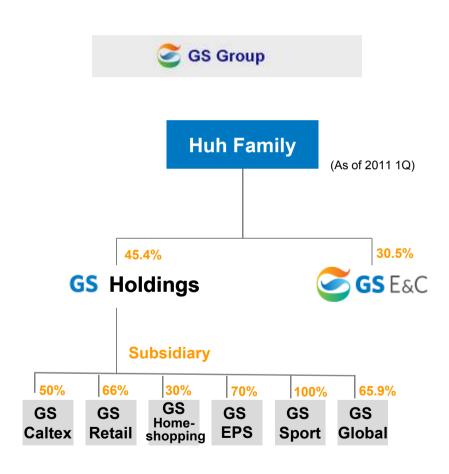
### **Appendix - Ownership Structure**









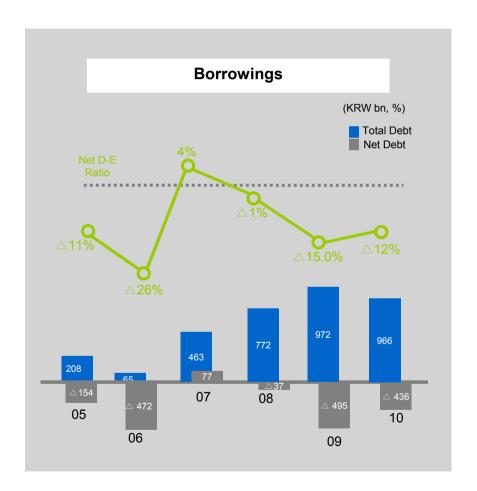


## **Appendix - Borrowings & Investment Plan**









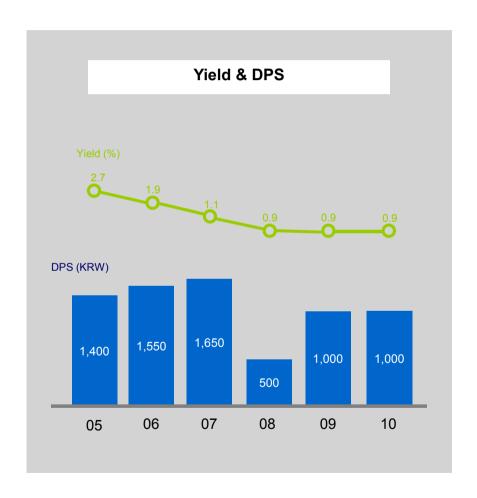
#### **Investment Plan**

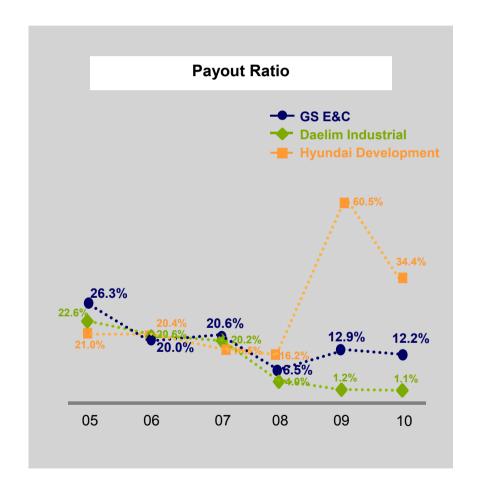
		(KRW bn)		
Description	08	09	10	
Land & Facility	57	54	100	
Development (Domestic & Overseas)	118	10	23	
PFI	9	46	30	
Ordinary Resort & etc.	14	11	52	
Total	198	121	205	









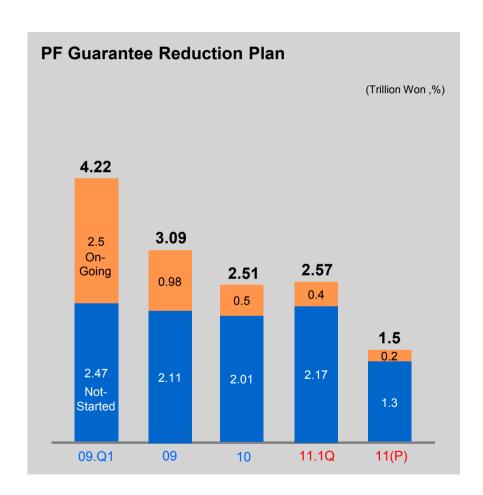


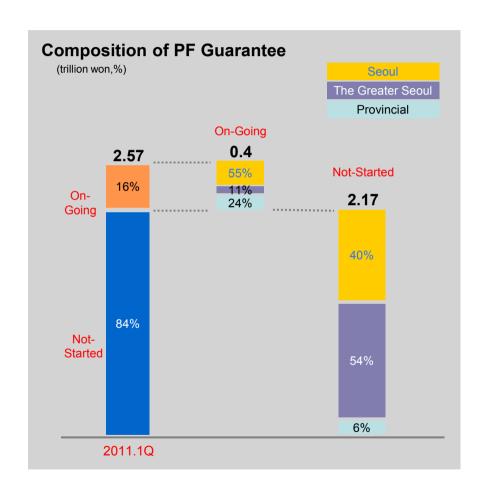
### **Appendix – PF Guarantee**











# **Appendix - PFI Projects**







(1Q of 2011) (KRW bn)

Status	Name of Project	Contract Amount	GS Contract Portion	Invested Amount	GS Share	Remarks
Preferred Bidder	Western Underground Roads Choeup Light Rail Transit Incheon International Pier			Undecided		
	New Bundang (Yongsan-Gangnam) Railway	822	82 (10.0%)	4.8	4.0%	To be completed in 2018
	Sillim LRT Project	535	53 (10.0%)	2.9	4.0%	To be completed in 2017
	Oksan-Ochang Highway	192	96 (50.0%)	2.4	5.0%	To be completed in 2017
Approved	Seoul-Munsan Highway	668	304 (45.5%)	6.3	4.55%	To be completed in 2016
	Sangju-Youngchun Highway	1,286	129 (10.0%)	28.4	10.0%	To be completed in 2016
	Seoul-Pocheon Highway	964	136 (14.08%)	4.4	1.408%	To be completed in 2016
	Youngdong Highway #2	758	121 (16%)	4.1	1.6%	To be completed in 2015
	Eun-Pyeong New Road	165	90 (54.4%)	1.1	2.7%	To be completed in 2014
	New Bundang Extension (Jeongja-Gwanggyo) Railway	1,066	117 (11.0%)	12.4	11.0%	To be completed in 2015
Under	Uijeongbu Light Rail Transit	272	164 (60.4%)	27.3	29.9%	To be completed in 2012
Construction	Kyoungsang-Cheonla Rail Way BTL	332	76 (23%)	1.5	2.3%	To be completed in 2013
	Kangnam Beltway	931	107 (11.5%)	20.7	1.15%	To be completed in 2014
Investment	New Airport Highway	3,820	191 (5%)	21.7	5%	22.8 (KTCU, Dec. 2003)-sold
	Cheonan-Nonsan Highway	1,344	336 (25%)	112.5	25%	113.1 (KRIF, Feb. 2004)-sold
Completed	Daegu West-North Road	64	16 (25%)	3.3	15%	3.7(Municipality of Daegu, June.2004)-sold
<b>-</b>	Manwolsan Tunnel	68	17 (25%)	5.0	15%	Completed (July,2005) - Contracted in 09 - sold
	Seoul Beltway	1,612	435 (27%)	124.2	27%	Completed (Dec.,2007) - Contracted in 09

KTCU: Korea Teachers' Credit Union KRIF: Korea Road Infrastructure Fund

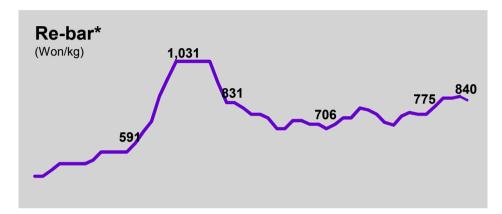
MEDIC: Macquarie East Daegu Investment Company

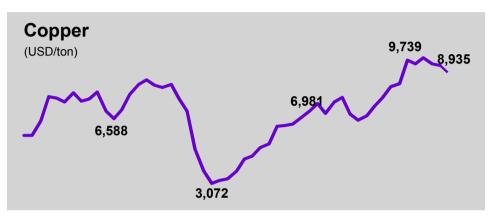
### **Appendix – Major Material Prices**

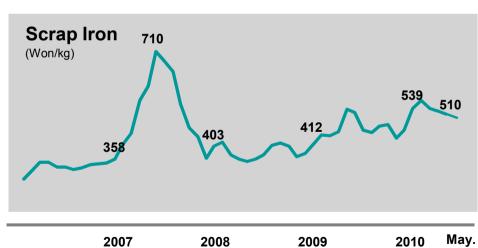


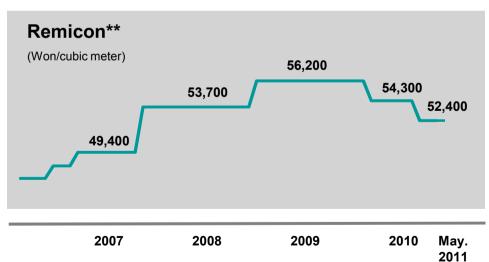












\*Re-bar: Reinforced-bar

\*\*Remicon: Ready-mixed concrete

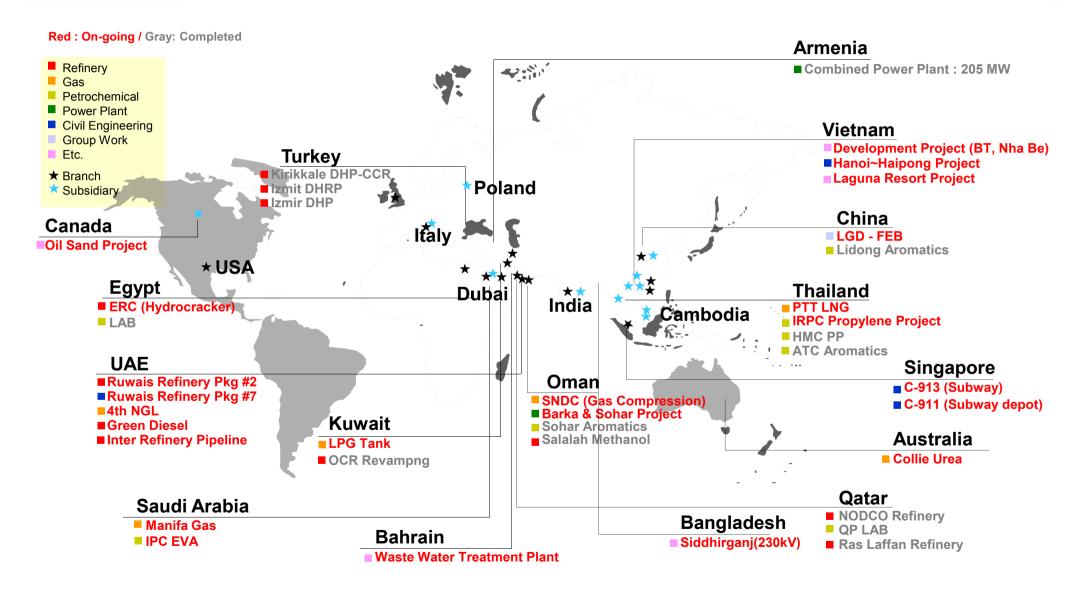
2011

### **Appendix - Major Overseas Projects**









### **Appendix - Vietnam Project**







# Vietnam Project







Project	Original Plan
BT (SPC1)	<ul> <li>Road (14km) construction &amp; transfer</li> <li>Develop 4 pieces of land in Downtown (1 million m²)</li> <li>Riverview (D2)</li> <li>Riverside (D2)</li> <li>Thu Thiem (D2)</li> <li>Mini New Town (D9)</li> </ul>
Nha Be New Town (SPC2)	<ul> <li>Lease land (3.5 million m²)</li> <li>10km from the city center</li> <li>Build 17,000 residential units, hospital, schools, parks, etc. (Four phases)</li> </ul>
Cu Chi Resort (SPC3)	<ul> <li>Lease land (2 million m²)</li> <li>24 km from the city center</li> <li>Develop golf resort, 36 holes, villa and condominium</li> </ul>

#### **Current Status**

- Road : Binh Loi Bridge
- Plan to develop 4 pieces of land
- Riverview(D2): Presale: May 29th, 2010(90 Units)

Presale: Aug 2010(180 Units)

- Riverside(D2): Xi sample house & Office (P: 2012)
- Thu Thiem (D2): Prepare development plan (P: 2011)
- Mini New Town (D9): Wait for city planning permit
- Phase #1 Received Land Use Right (LUR)
- Expect LUR of #2 ~ #4
- Major development from 2010
- Foundation work & Infrastructure
- LUR for two parts of land out of total three in 2009
- Foundation work

# **Appendix - Balance Sheet (Summary)**







(Unit: KRW bn,%)

Account	07	08	09	10	11.1Q(E)
Total Asset	5,739	8,182	8,946	9,338	10,411
Cash & Deposits	386	809	1,467	1,402	1,265
Trade Receivable	2,120	2,242	2,429	2,963	4,020
Inventories	424	457	429	290	278
Investments	888	1,839	1,628	1,334	1,602
Tangible Assets	1,089	1,412	1,422	1,449	1,068
Total Liabilities	3,593	5,147	5,647	5,752	6,800
Trade Payables	1,357	1,483	1,366	1,595	1,667
Borrowings	463	772	972	966	1,057
Total Shareholder's Equity	2,146	3,035	3,299	3,586	3,611
Capital Stock	255	255	255	255	255
L/E Ratio	167.5	169.6	171.2	160.4	188.3

# **Appendix - Income Statements (Summary)**







(Unit: KRW bn,%)

Ac	count	07	08	09	10	11.1Q(E)
	Civil Eng.	796	657	833	1,074	265
Sales Revenues	Plant	1,989	2,099	2,341	2,567	726
	Power/Environ.	214	393	495	546	181
	Architecture	1,056	1,275	1,180	1,438	495
	Housing	1,957	2,442	2,528	2,268	241
	Total	6,012	6,866	7,377	7,893	1,908
Gro	owth Profit	860	913	955	1,011	237
Selling &	Admin Expenses	418	435	387	490	132
Оре	rating Profit	442	478	568	521	84
Ord	linary Profit	567	549	508	525	111
N	let Profit	399	382	383	407	82



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