













## **CONTENTS**



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**Appendix** 

This material contains forward-looking statements that include our current beliefs and expectations on market factors and information obtained outside GS E&C, which are subject to uncertainties. Due to the volatility of these factors, actual results may differ from those set forth in the presented statements. Information found here should not be solely relied upon for making any investment decision, this material is provided as a reference purpose only for the investors. GS E&C shall not be responsible for any trading or investment decisions made based on this information.

### **Investment Highlight – Global Player**

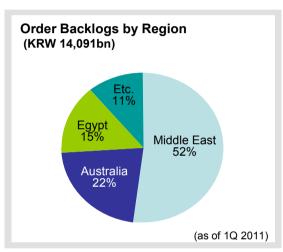


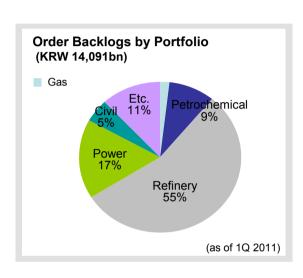


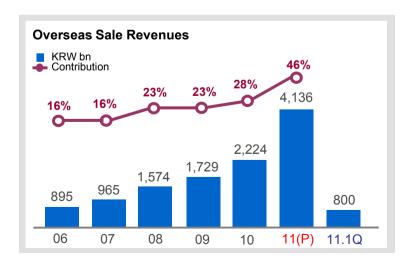


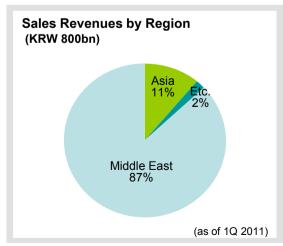
### Overseas contributions on overall new orders and sales revenues are expected to be 54%, 46% respectively.

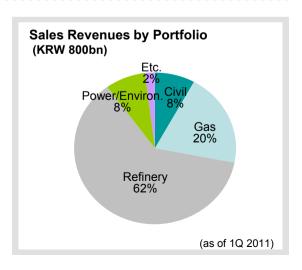












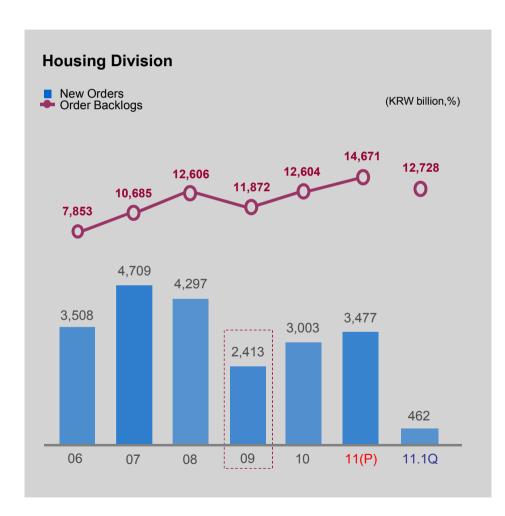
## **Investment Highlight – Turn Around**

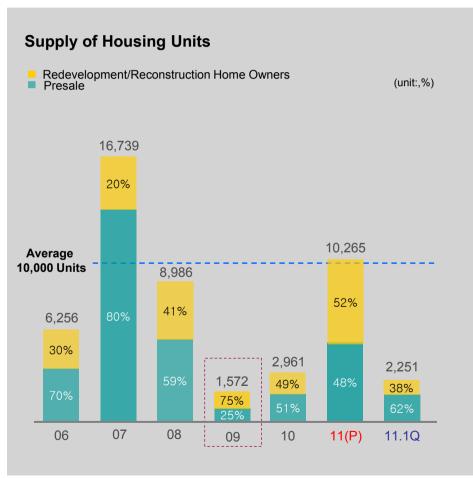






New orders in housing sector and housing supply will recover to the average level in 2011.





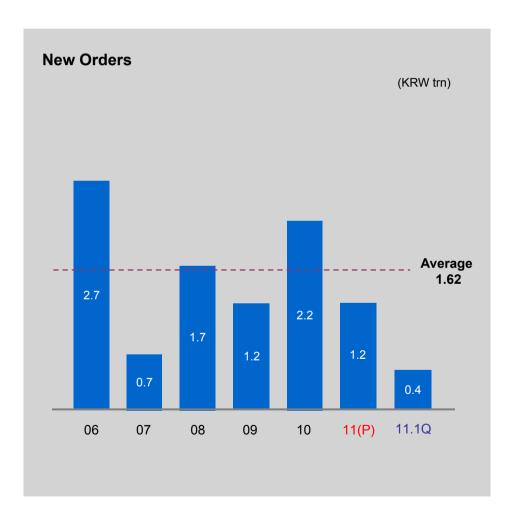
## **Investment Highlight – Stable group Work**

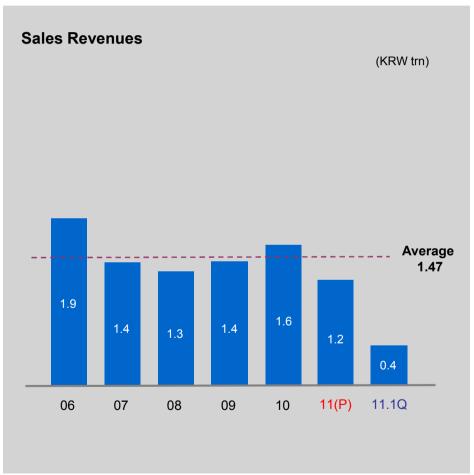






### GS E&C keeps up with stable revenues and margins through a large and steady flow of group works.

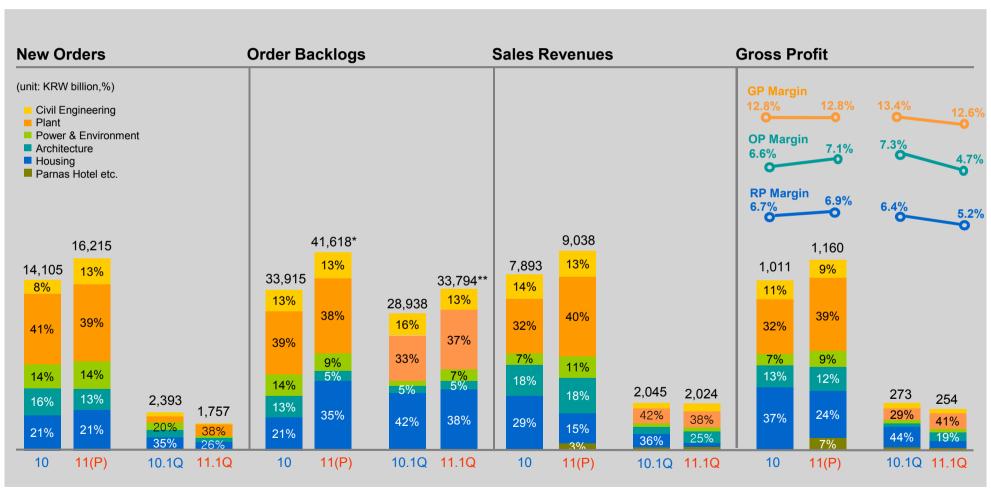




## **Overview by Division - Company Overall**



New orders, sales revenues and operating profit are expected to go up Year on Year.



<sup>\*</sup>Does Not include Provisional Order Backlogs in Housing KRW 9.5 trillion

<sup>\*\*</sup>Does Not include Provisional Order Backlogs in Housing KRW 11.1 trillion

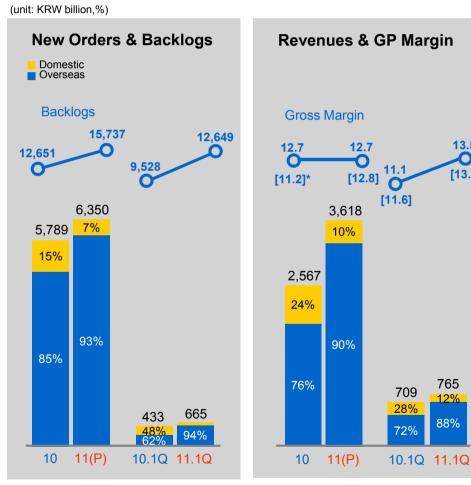
### **Overview by Division - Plant**





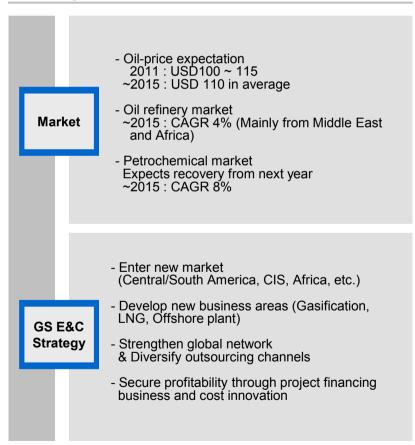


### New orders increased due to slight increase in overseas new orders and sales revenues.



\*[]:Overseas Gross Margin

### 2011 Keyword



13.5

0

[13.7]

765

88%

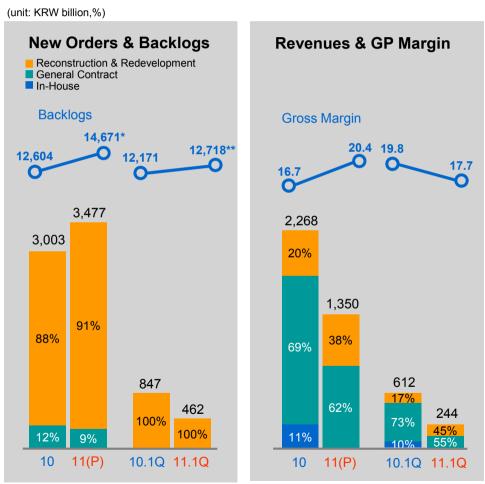
### **Overview by Division – Housing**





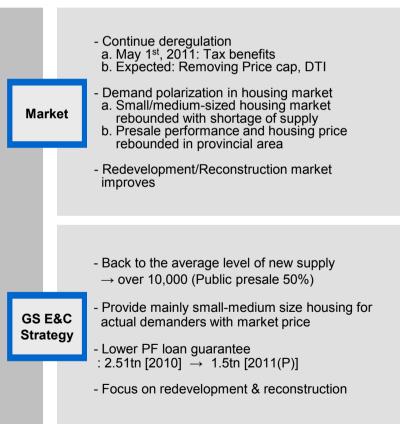


New orders reduced due to the decrease of reconstruction and redevelopment projects. Sales revenues sharply dropped due to the project closing.



<sup>\*</sup>Not included Provisional Order Backlogs in Housing 9.5 KRW trillion

## 2011 Keyword



<sup>\*\*</sup>Not included Provisional Order Backlogs in Housing 11.1 KRW trillion

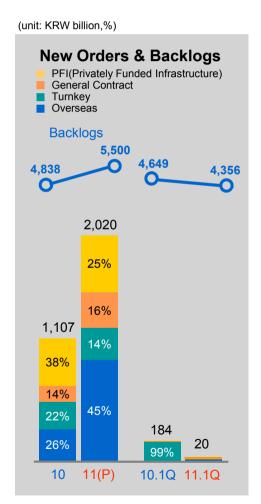
## **Overview by Division – Civil Engineering**

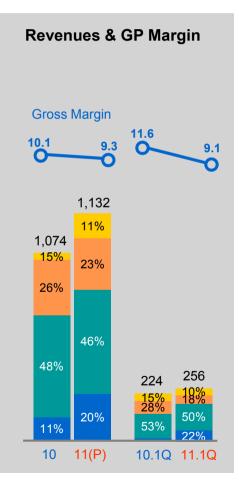


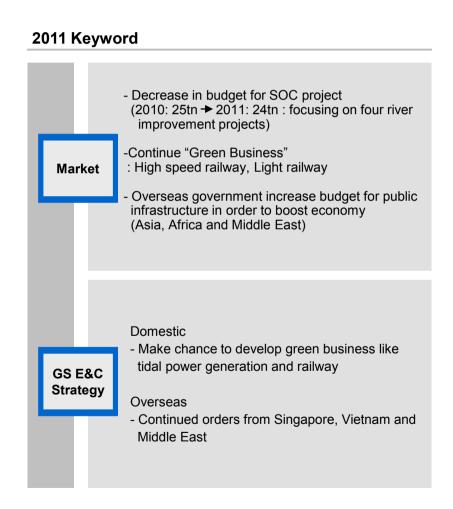




New orders shrunk due to the decrease of new orders for public projects, but sales revenues slightly increased thanks to backlog effect.







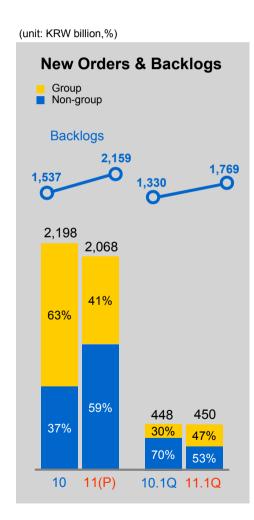
## **Overview by Division - Architecture**

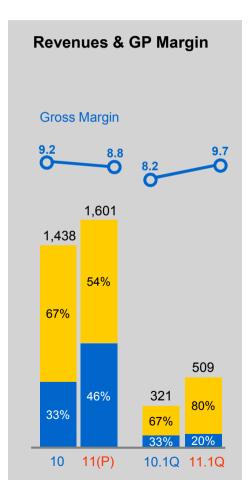






### Sales revenues increased due to group works.





### 2011 Keyword



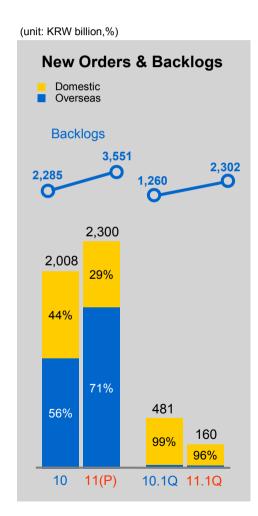
## Overview by Division - Power Plant & Environment

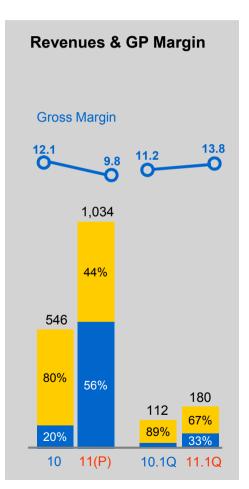




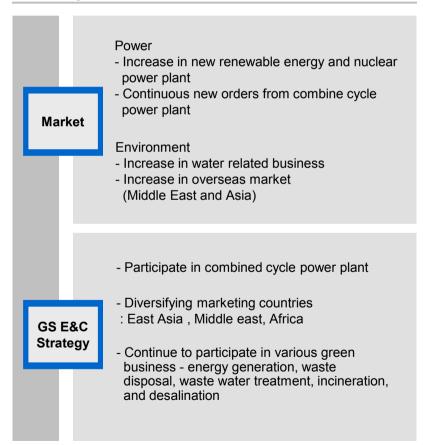


### Sales revenues increased due to backlog effect.



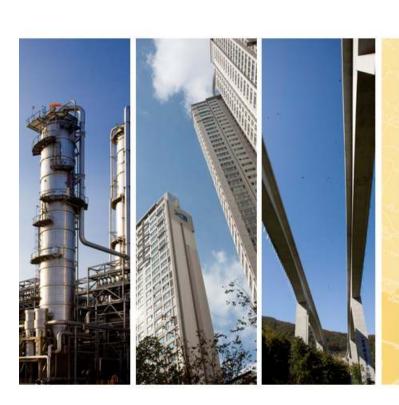


### 2011 Keyword









# **Appendix**

**O1\_Key Corporate Milestones** 

02\_Ownership Structure

03 Dividends

04\_PF Guarantee

05\_Major Material Prices

**06\_Major Overseas Projects** 

07\_Vietnam Project

**08\_Balance Sheet (Summary)** 

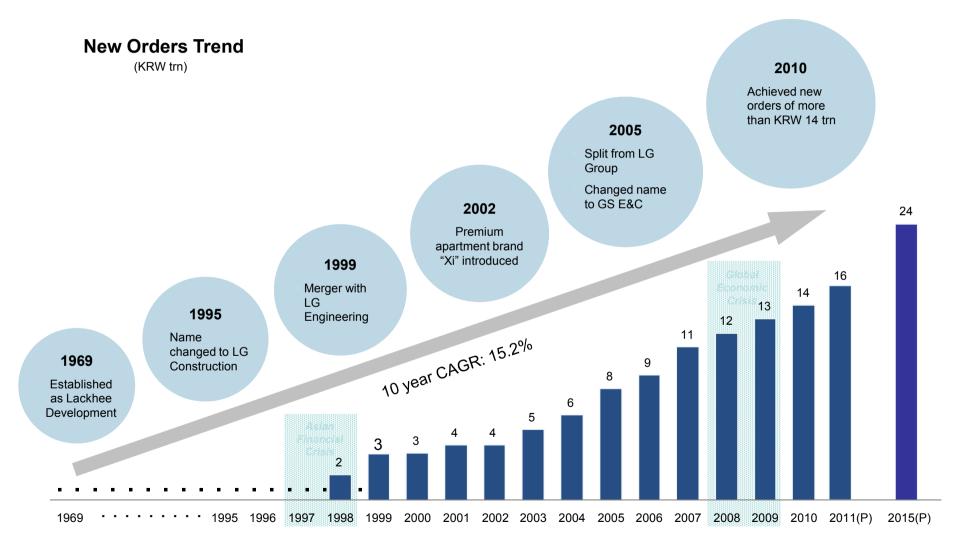
**09\_Income** Statement (Summary)

## **Appendix – Key Corporate Milestones**







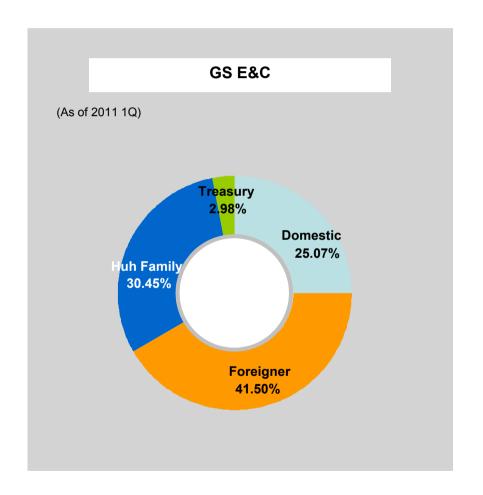


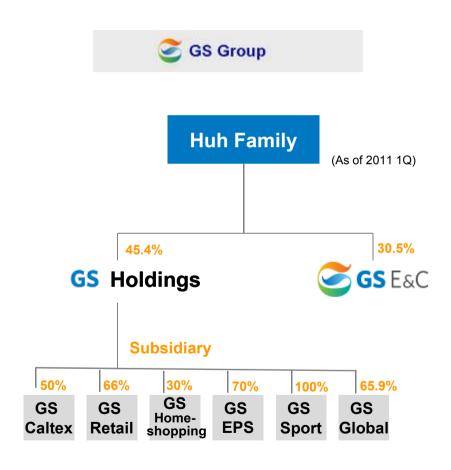
## **Appendix - Ownership Structure**







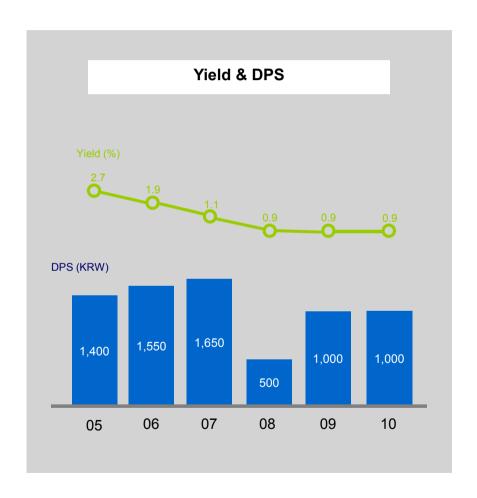


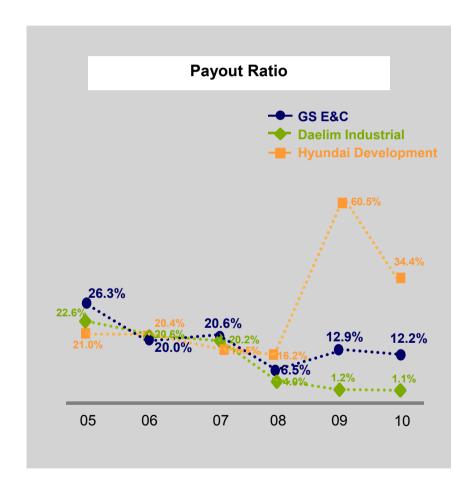










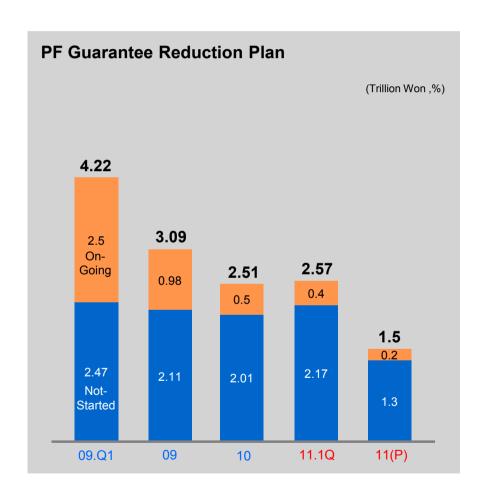


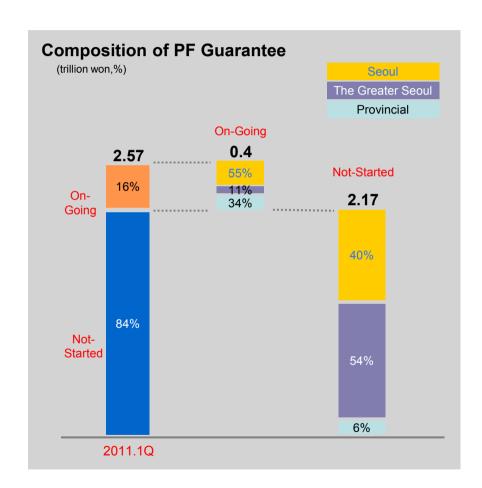
## **Appendix – PF Guarantee**











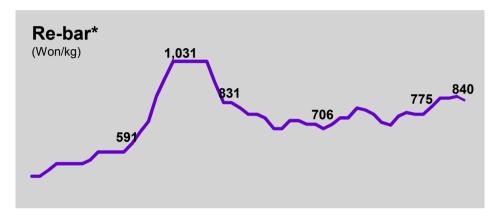
## **Appendix – Major Material Prices**

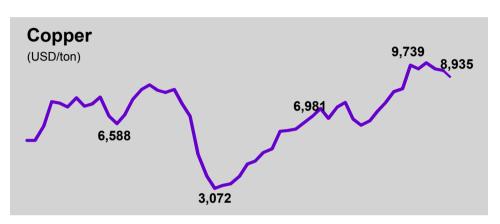


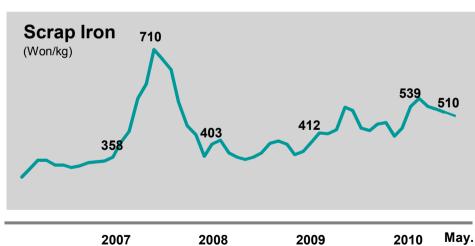


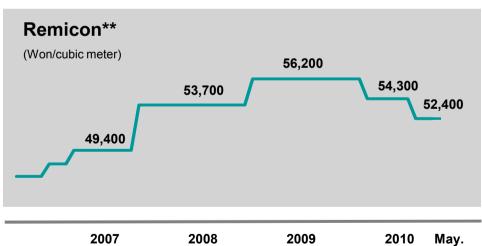


2011









\*Re-bar: Reinforced-bar

\*\*Remicon: Ready-mixed concrete

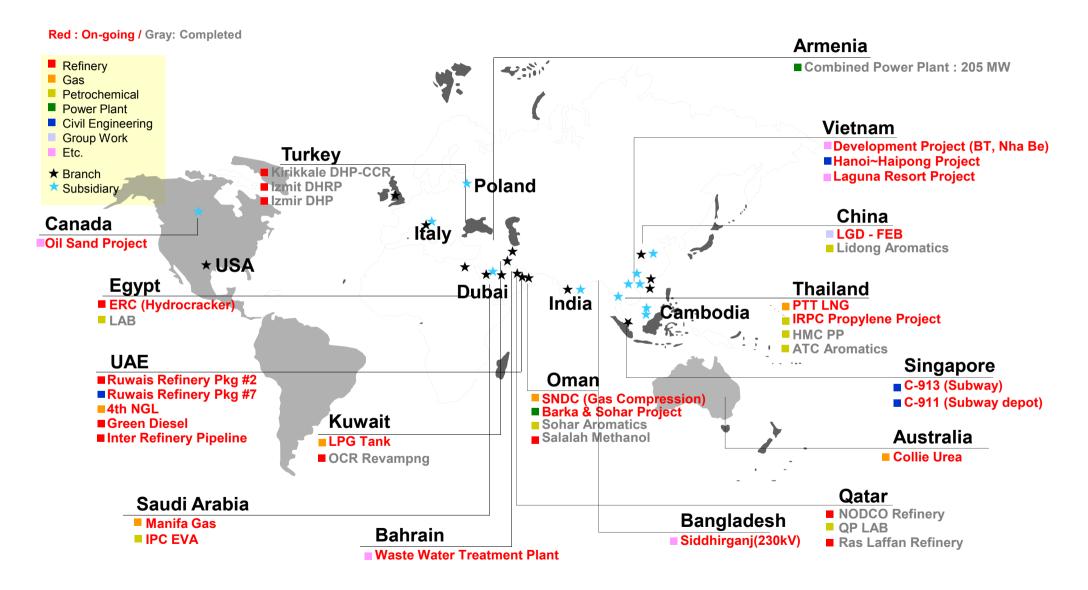
2011

## **Appendix - Major Overseas Projects**









## **Appendix - Vietnam Project**







### Vietnam Project













### **Project**

### **Original Plan**

### BT (SPC1)

- Road (14km) construction & transfer
- Develop 4 pieces of land in Downtown (1 million m²)
- Riverview (D2)
- Riverside (D2)
- Thu Thiem (D2)
- Mini New Town (D9)

### Nha Be New Town (SPC2)

- Lease land (3.5 million m²)
- 10km from the city center
- Build 17,000 residential units, hospital, schools, parks, etc. (Four phases)

### Cu Chi Resort (SPC3)

- Lease land (2 million m<sup>2</sup>)
- · 24 km from the city center
- · Develop golf resort, 36 holes, villa and condominium

#### **Current Status**

- · Road : Binh Loi Bridge
- · Plan to develop 4 pieces of land
- Riverview(D2): Presale: May 29th, 2010(90 Units)
  - Presale: Aug 2010(90 Units)
- Riverside(D2): Xi sample house & Office (P: 2012)
- Thu Thiem (D2): Prepare development plan (P: 2012)
- Mini New Town (D9): Wait for city planning permit
- Phase #1 Received Land Use Right (LUR)
- Expect LUR of #2 ~ #4
- Major development from 2011
- Foundation work & Infrastructure
- LUR for two parts of land out of total three in 2009
- Foundation work

## **Appendix - Statements of Financial Position (Summary)**







(Unit: KRW bn,%)

Account	07	08	09	10*	11.1Q*
Total Asset	5,739	8,182	8,946	11,047	11,430
Cash & Deposits	386	809	1,467	1,494	1,371
Trade Receivable	2,120	2,242	2,429	3,667	4,010
Inventories	424	457	429	419	409
Investments	888	1,839	1,628	995	1,012
Tangible Assets	1,089	1,412	1,422	2,347	2,330
Total Liablities	3,593	5,147	5,647	7,265	7,605
Trade Payables	1,357	1,483	1,366	1,680	1,809
Borrowings	463	772	972	1,323	1,402
Total Shareholder's Equity	2,146	3,035	3,299	3,782	3,825
Capital Stock	255	255	255	255	255
Total D/E Ratio	167.5	169.6	171.2	192.1	198.8

\*10 & 11.1Q : K-IFRS Consolidated

# **Appendix - Income Statements (Summary)**







(Unit: KRW bn,%)

						(31116.111.117.511,70)
Account		07	08	09	10*	11.1Q*
Sales Revenues	Civil Eng.	796	657	833	1,048	256
	Plant	1,989	2,099	2,341	2,671	765
	Power/Environ.	214	393	495	542	180
	Architecture	1,056	1,275	1,180	1,497	509
	Housing	1,957	2,442	2,528	2,354	244
	Parnas Etc	-	-	-	308	70
Total		6,012	6,866	7,377	8,420	2,024
Growth Profit		860	913	955	1,129	254
Selling & Admin Expenses		418	435	387	537	139
Operating Profit		442	478	568	629	96
Ordinary Profit		567	549	508	578	106
Net Profit		399	382	383	429	74

\*10 & 11.1Q: K-IFRS Consolidated



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