# **GS** E&C Investor Presentation

2H 2009









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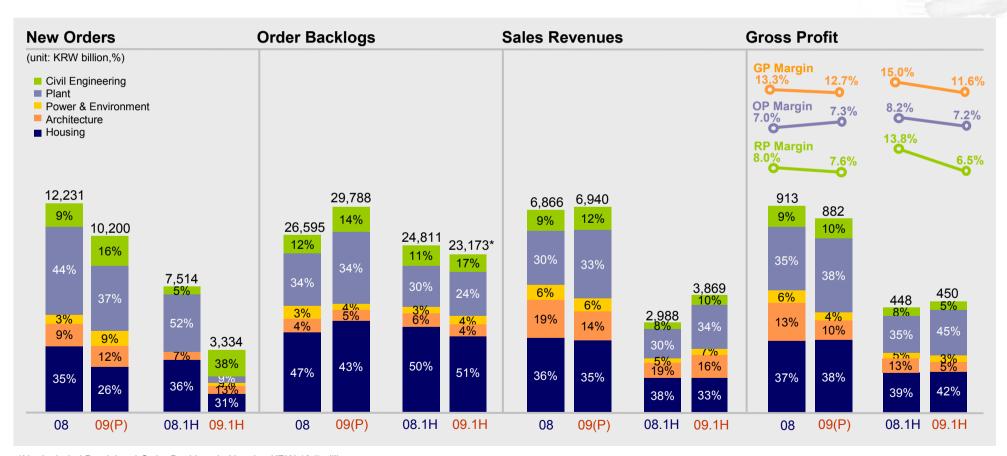


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#### **Business Overview - Company Overall**



New orders will go down, but sales revenue will continuously go up.

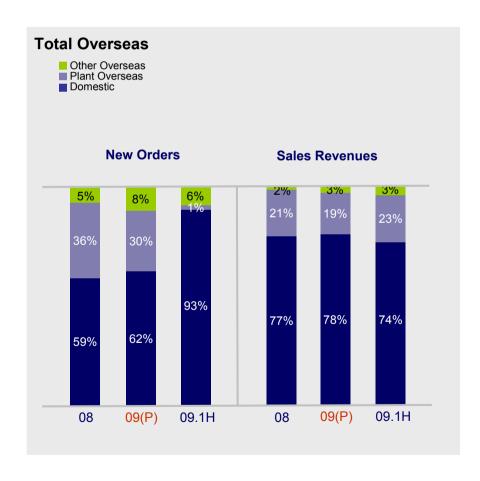


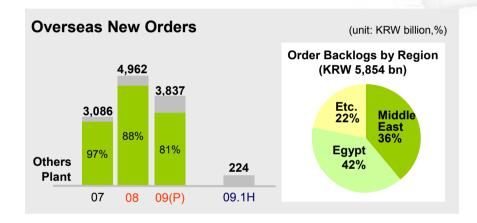
\*Not included Provisional Order Backlogs in Housing KRW 13.7 trillion

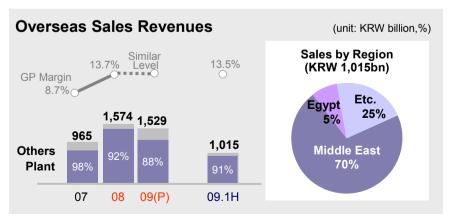
#### **Business Overview - Overseas**



Overseas new orders contribution will decrease due to decline in plant business, but new orders from power & civil engineering business will increase.





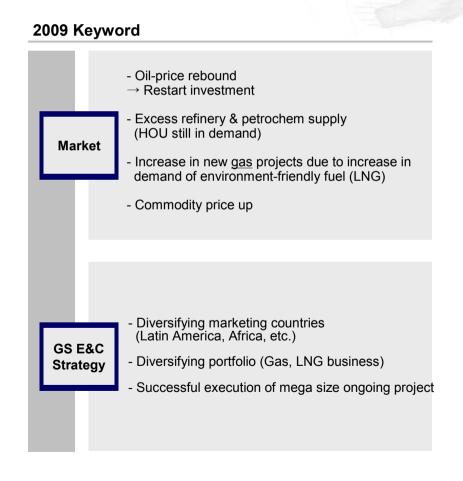


#### **Business Overview - Overview by Division [Plant]**



New orders will rebound from 2H, and sales revenue will continuously go up.

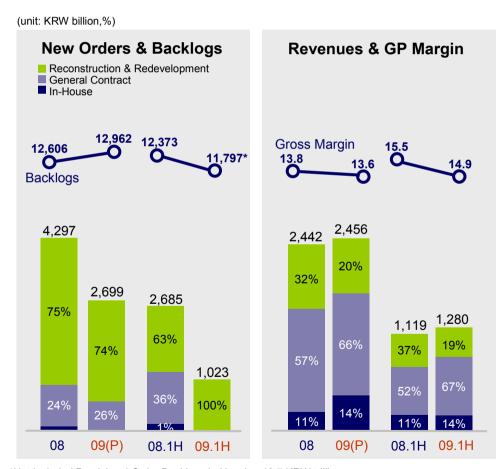




#### **Business Overview - Overview by Division [Housing I]**



New orders will decrease due to housing market instability. On the other hand, sales revenue will continuously increase. However, profitability will slightly go down due to increased marketing cost.



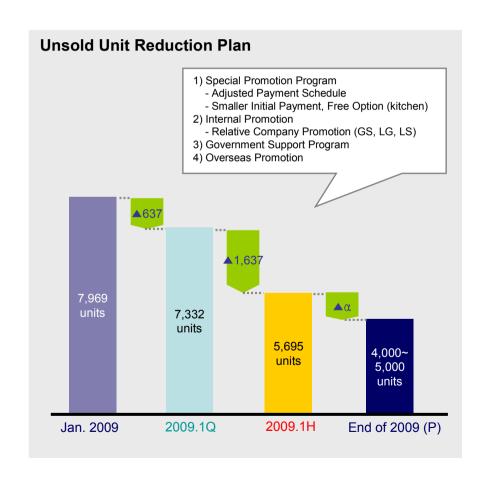
<sup>2009</sup> Keyword - Easing government property measure (Taxation, regulation) - Low mortgage interest (5%~6%) Market - Decrease in new supply - Recovery sign of housing market (Stable housing price) - Try to digest unsold-unit :  $7,969 \rightarrow 4,000 \sim 5,000$ - Lower PF loan guarantee 4.9tn → 3.2tn **GS E&C** - Minimize new supply: 2,678 (Public 845) Strategy Focusing on redevelopment & reconstruction and in-house business (See next page for detailed information)

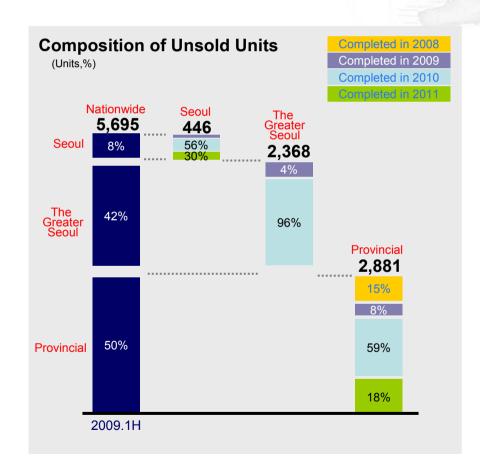
<sup>\*</sup>Not included Provisional Order Backlogs in Housing 13.7 KRW trillion

## **Business Overview - Overview by Division [Housing II]**



GS E&C will try to digest unsold units through various promotion plan. Nearly half of unsold units are located in Seoul and The Greater Seoul area.

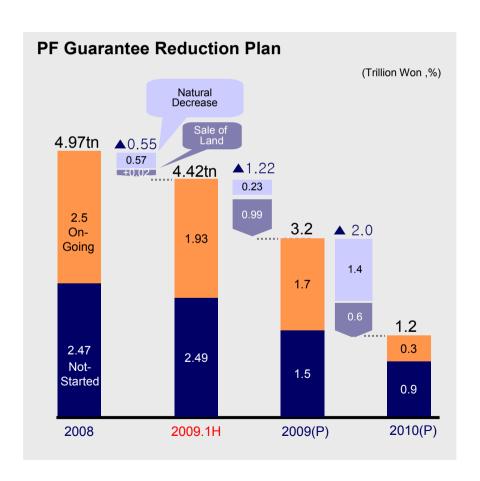


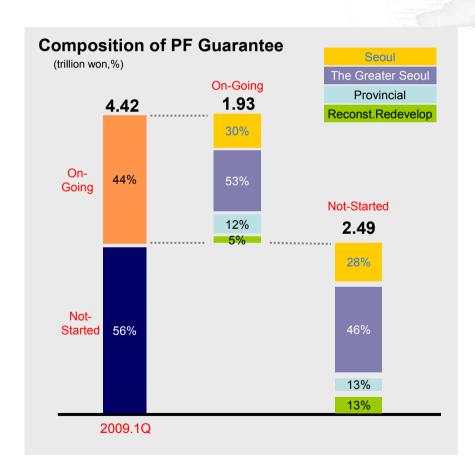


#### **Business Overview - Overview by Division [Housing II]**



PF guarantee has decreased from KRW 4,969 bn in early 2009 to KRW 4,415 bn as of 1H. Annual target for reduction is 1.8 trillion won, and 31% of target was achieved. On-going project occupies 44% and majority is located in Seoul and The Greater Seoul area.



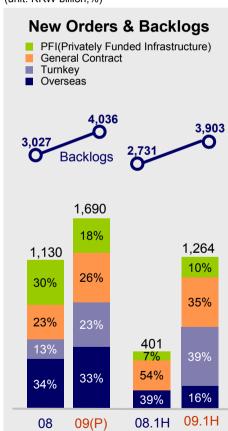


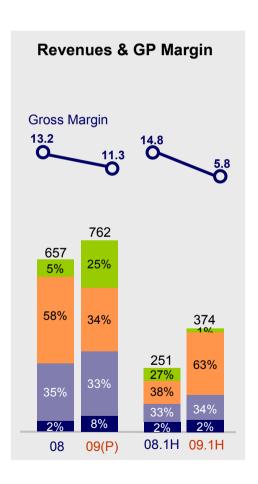
## **Business Overview - Overview by Division [Civil Engineering]**



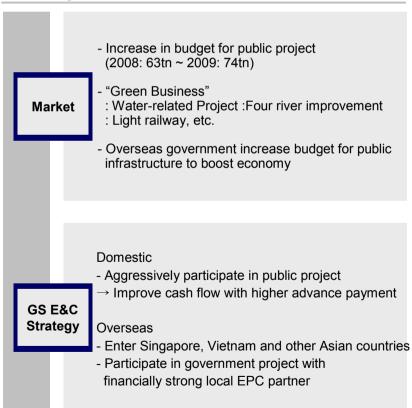
New orders and sales revenues will be highly increased due to public projects, while growth profit decreases.







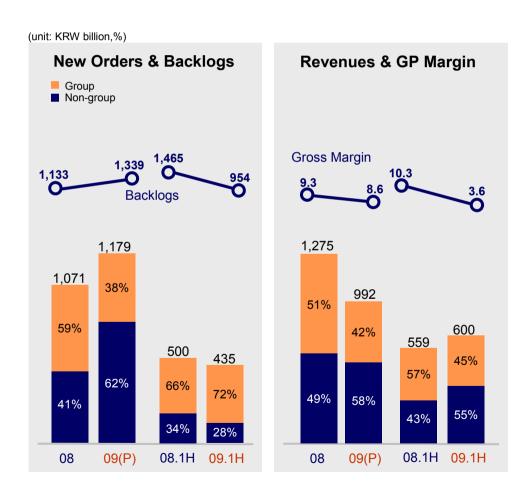
#### 2009 Keyword

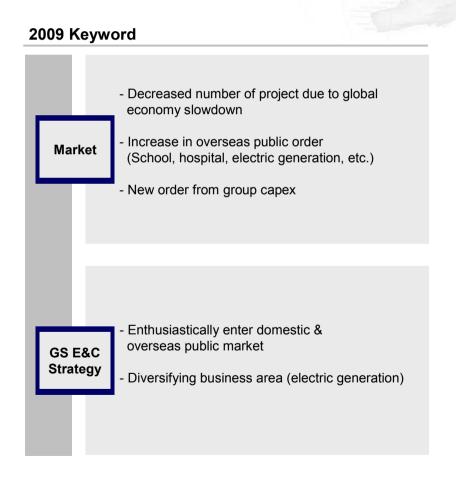


#### **Business Overview - Overview by Division [Architecture]**



New orders will increase due to non-group work, but sales revenues will decrease.

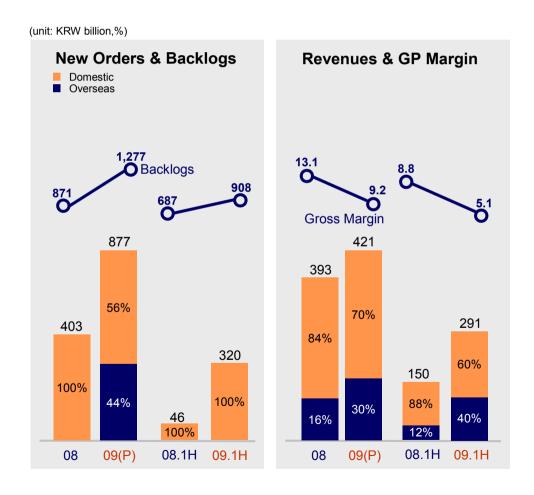


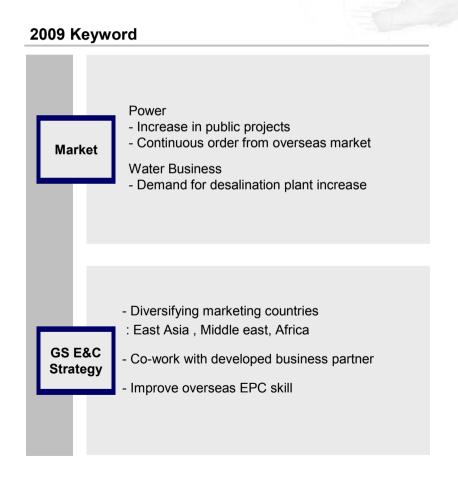


# **Business Overview - Overview by Division [Power & Environment]**



Overseas new orders will increase substantially. However, profitability will go down.





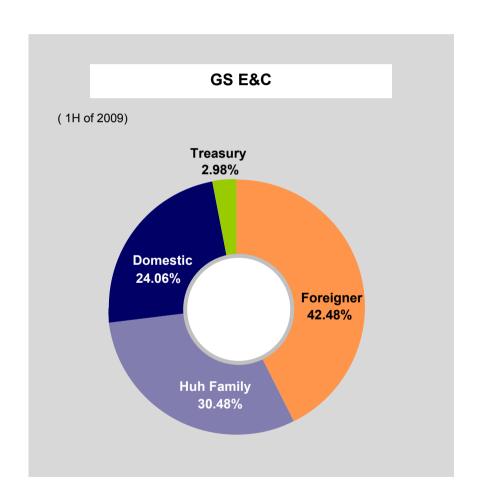


# **Appendix**

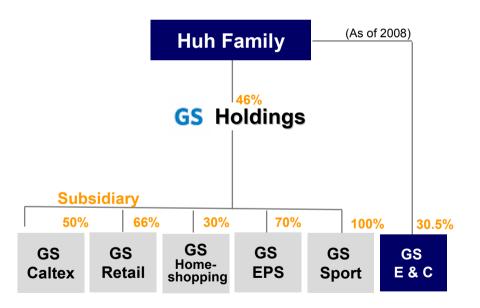
- 01\_Ownership Structure
- 02\_Borrowings & Investment Plan
- 03\_Dividends
- 04\_PFI Projects
- **05\_Major Material Prices**
- 06\_Balance Sheet (Summary)
- **07\_Income Statement (Summary)**
- **08\_Major New Project List**

# **Appendix - Ownership Structure**



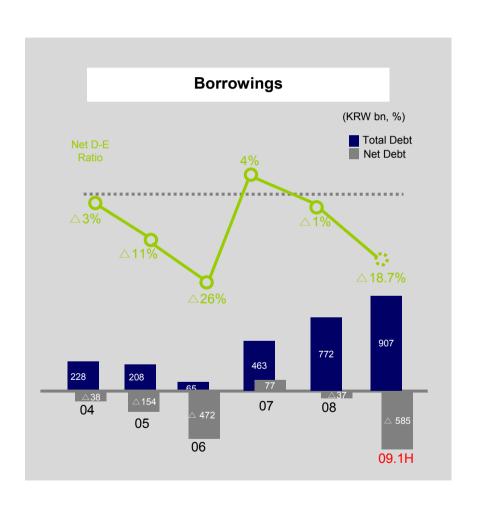






# **Appendix - Borrowing & Investment Plan**





#### **Investment Plan**

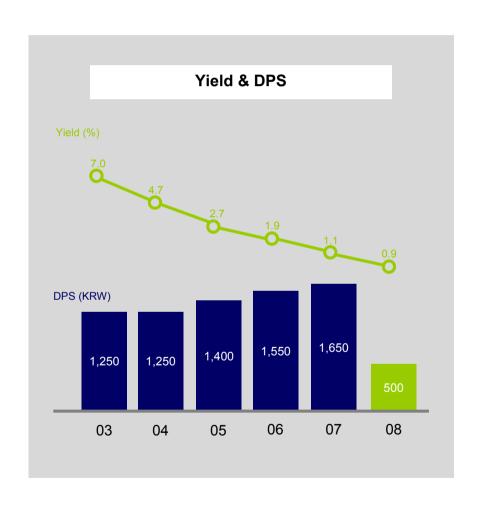
(KRW/hn)

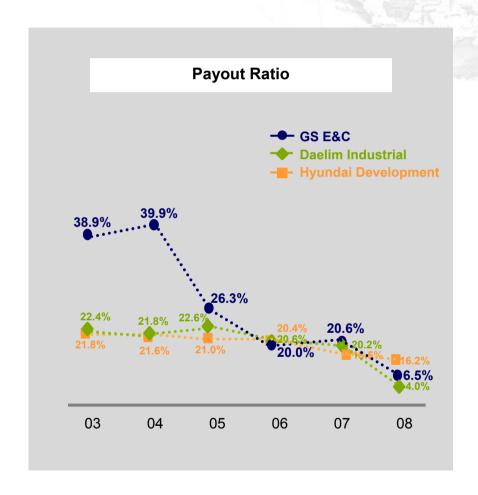
Description	07	08	09 (P)	
Land & Facility	248	57	-	
Development (Domestic & Overseas)	261	118	57	
PFI	9	9	45	
Ordinary Resort & etc.	17	14	55	
Total	535	198	157	

<sup>\*</sup> As of July KRW 54 bn invested

# **Appendix - Dividends**







# **Appendix - PFI Projects**



(1H of 2009)
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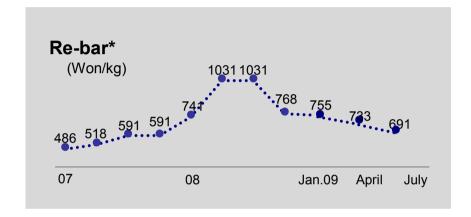
Status	Name of Project	Contract Amount	GS Contract Portion	Invested Amount	GS Share	Remarks
	New Bundang Extension Railway					
Preferred Bidder	Choeup Light Rail Transit	Undecided				
	Incheon International Pier					
	Oksan-Ochang Highway	192	96 (50.0%)	2.4	5.0%	To be completed in 2014
	Seoul-Munsan Highway	668	304 (45.5%)	9.7	4.5%	To be completed in 2014
Approved	Sangju-Youngchun Highway	1,286	129 (10%)	3.3	1.0%	To be completed in 2013
	Seoul-Pocheon Highway	964	136 (14%)	4.4	1.4%	To be completed in 2014
	Youngdong Highway #2	758	121 (16%)	4	1.6%	To be completed in 2013
	Uijeongbu Light Rail Transit	279	155 (56%)	27.3	29.9%	To be completed in 2011
Under Construction	Kyoungsang-Cheonla Rail Way BTL	331	76 (23%)	1.5	2.3%	To be completed in 2012
Construction	Kangnam Beltway	798	92 (11.5%)	28.2	11.5%	To be completed in 2013
	New Airport Highway	3,820	191 (5%)	21.7	5%	22.8 (KTCU, Dec. 2003)-sold
	Cheonan-Nonsan Highway	1,344	336 (25%)	112.5	25%	113.1 (KRIF, Feb. 2004)-sold
Investment Completed	Daegu East Beltway	120	30 (25%)	8.7	12%	9.1(MEDIC, May. 2003)-sold
	Daegu West-North Road	64	16 (25%)	3.3	15%	3.7(Municipality of Daegu, June.2004)-sold
	Cholmasan Tunnel	75	18 (25%)	1.0	24%	1.0 (KTCU, Nov. 2001)-sold
	Manwolsan Tunnel	68	17 (25%)	5.0	15%	Completed (July,2005) - sold
	Seoul Beltway	1,612	435 (27%)	124.2	27%	Completed (Dec.,2007) / Holding / Plan to sell in 09

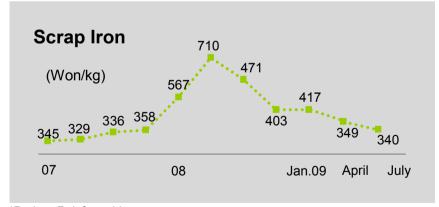
KTCU: Korea Teachers' Credit Union KRIF: Korea Road Infrastructure Fund

MEDIC: Macquarie East Daegu Investment Company

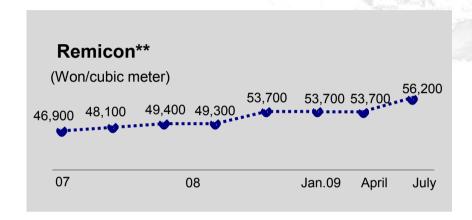
## **Appendix - Major Material Prices**

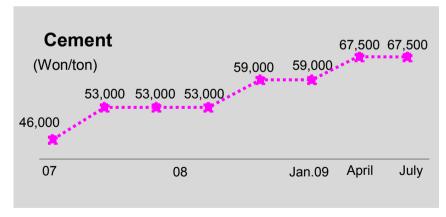






\*Re-bar: Reinforced-bar





<sup>\*\*</sup>Remicon: Ready-mixed concrete

# **Appendix - Balance Sheet [Summary]**



(Unit: KRW bn,%)

					, ,
Account	05	06	07	08	09. 1H
Total Asset	3,826	4,751	5,739	8,182	8,740
Cash & Deposits	361	537	386	809	1,492
Trade Receivable	1,412	1,738	2,120	2,242	2,100
Inventories	197	195	424	457	345
Investments	494	691	888	1,839	1,827
Tangible Assets	905	1,038	1,089	1,412	1,404
Total Liabilities	2,375	2,967	3,593	5,147	5,611
Trade Payables	890	1,260	1,357	1,483	1,659
Borrowings	208	65	463	772	907
Total Shareholder's Equity	1,451	1,784	2,146	3,035	3,129
Capital Stock	255	255	255	255	255
D/E Ratio	163.7	166.3	167.5	169.6	179.3

# **Appendix - Income Statement [Summary]**



(Unit: KRW bn,%)

А	ccount	05	06	07	08	09. 1H
Sales Revenues	Civil Eng.	730	714	796	657	374
	Plant	1,037	1,455	1,989	2,099	1,324
	Power/Environ.	312	257	214	393	291
	Architecture	2,203	1,598	1,056	1,275	600
	Housing	1,349	1,721	1,957	2,442	1,280
	Total	5,631	5,745	6,012	6,866	3,869
Gro	owth Profit	680	762	860	913	450
Selling &	Admin Expenses	344	359	418	435	173
Operating Profit		336	403	442	478	277
Ordinary Profit		367	543	567	549	250
Net Profit		265	387	399	382	198

# **Appendix - Income Statement [Summary]**



(Unit: KRW bn)

Division	Project	Contract Date	Contract Amount	Des	cription
	Singapore Depot C911	March	202	Overseas	Singapore
Civil Eng.	Kohyun~Hadong IC2 Road	June	114	T/K	Busan city
	Jeong-An IC	June	106	Lowest	The Office of Supply
DI (	No.3 HOU Project(Increased)	March	149	Private	Affiliate
Plant	Honam petroleum B project	April	34	Private	Honam
	Keo-Je Waste treatment	February	271	Public	T/K
Power / Environment	Song San water restoration facility	May	230	Public	T/K
	cong can water rectation results	May	200	1 45110	1/10
Architecture	AP2 LCD&OLED	March	24	Private	Affiliate
	GS Square Anyang	April	338	Private	Affiliate
Housing	Kumho 13 district(Increased)	January	741	Private	Redevelopment
nousing	Susak 6 <sup>th</sup> district	May	167	Private	Redevelopment



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