

GS E&C Presentation

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CONTENTS

- **Trend of New Orders & Sales Revenues**
- **Order Backlogs**
- **Results & Guidance**
- **Housing Business**
- **Liquidity**
- **Appendix**
 - **Global Networks and Major Projects**
 - **Ownership Structure**
 - **GS Group**
 - **Dividends**
 - **IS/BS**

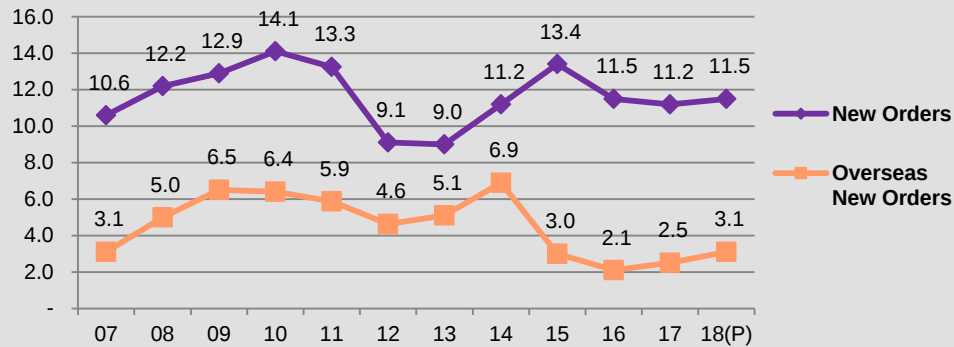


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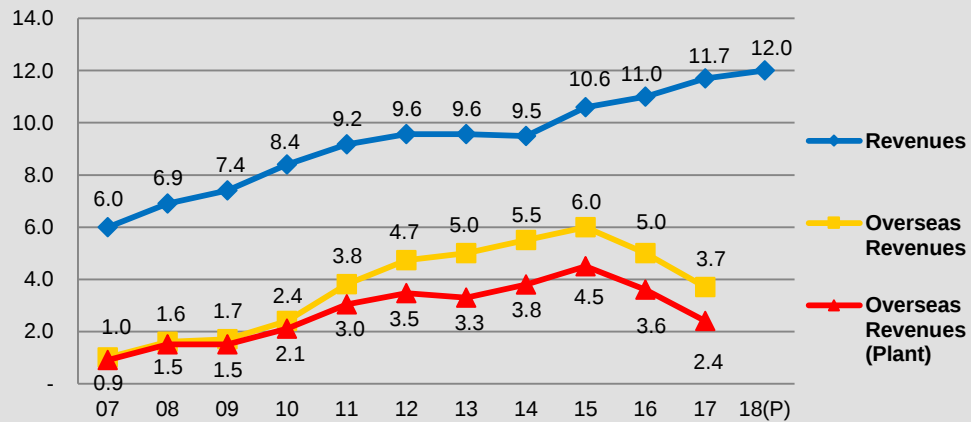
Trend of New Orders & Sales Revenues



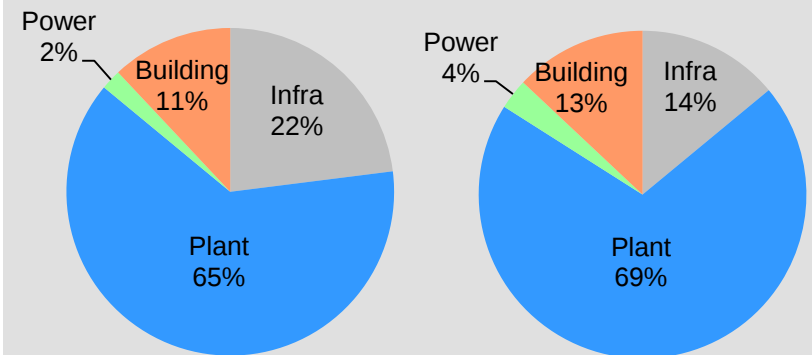
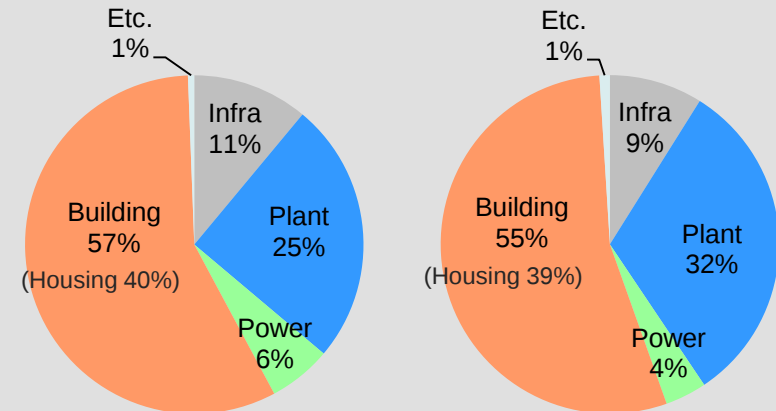
New Orders



Sales Revenues



Sales Revenues by Portfolio



Order Backlogs



Order backlogs by division

(Unit : KRW bn)

Division	2018.1Q	2018.2Q	%
Plant	10,303	9,412	-8.6%
Power	818	785	-4.0%
Infra(civil)	3,911	3,799	-2.9%
Building	2,408	2,507	4.1%
Housing	23,329	23,554	1.0%
Domestic	29,665	29,945	0.9%
Overseas	11,104	10,112	-8.9%
Total	40,769	40,057	-1.7%

Overseas backlogs by region

(Unit : KRW bn)

Region	2018.2Q	%
Middle East (UAE, Kuwait, Iraq, Oman, Bahrain..)	3,148	54.7%
Asia (Singapore, Vietnam, China..)	2,143	37.2%
Africa (Egypt, Algeria, Ghana, Tanzania..)	348	6.0%
Europe (Turkey)	108	1.9%
Other (Canada, Venezuela)	12	0.2%
Total	5,759	100.0%

*GS Inima Environment S.A's backlog is excluded.

Overseas backlogs by year awarded

(Unit : KRW bn)

	Up to 2013	2014	2015	2016~2018	Total
Plant	439	1,552	640	769	3,400
Power	22	127	1	217	367
Infra(civil)	243	112	114	835	1,304
Building	97	5	-	586	688
Total	801	1,796	755	2,407	5,759
%	13.9%	31.2%	13.1%	41.8%	100.0%

Up to 2011 : ERC (208), DTL C911(10)

2012 : HCMC (91), PP-12 (11)

2013 : STAR (108), T203 (32), Doha Metro(56)

2014 : Karbala (1,282), CFP (240), Kais(127), Doha Link(111), Ru/Sh (30)

2015 : LNGIT (228), T3008 (46), NWC(50), LPIC-3 (430)

2016 ~ 2018 : T301 (1,114), RRW (543)

Results & Guidance



(Unit : KRW bn)

	1H18	2018(P)
New Orders	5,326	11,450
- Domestic	4,306	8,394
- Overseas	1,020	3,056
Sales Revenues	6,709	12,015
Gross Profits	835	
- Domestic	13.8%	
- Overseas	10.6%	
Infra	9.1%	
Plant	12.2%	
Power	5.2%	
Building & Housing	13.8%	
Etc.	-2.2%	
Operating Profit	609	
Ordinary Profit	501	
Net Profit	354	

(Unit : KRW bn)

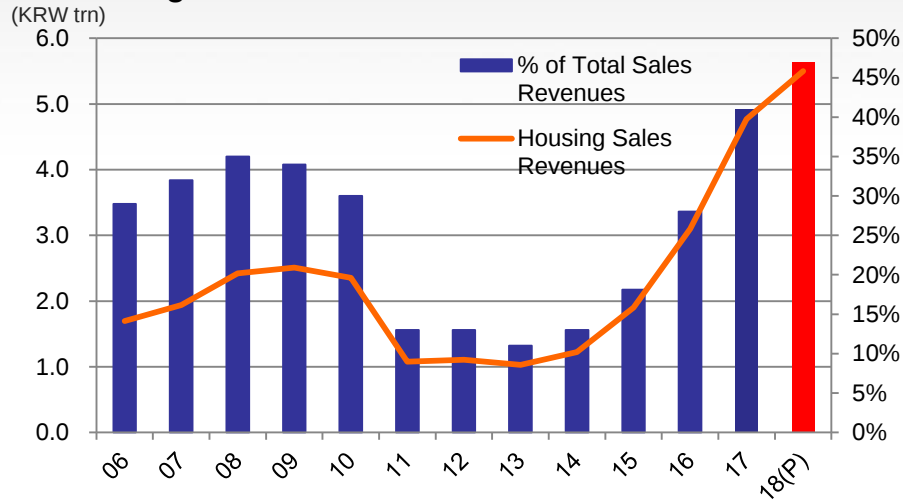
Division	1H18 New Orders	Major New Projects
Infra	345 (*-)	- Semangeum - Jeonju Highway(Block 1) (78) - Coal Terminal Construction on Donghae port (53) - Oksan-Ochang Highway O&M (43)
Plant	871 (*536)	- Bo-ryeong LNG Terminal 2-2 (193) - Guangdong D-Project Environmental Facility (60) - MFC FEED Project (15)
Power	345 (*88)	- Dangjin Biomass Power Station (251) - Guangdong CA-Project 220kV Substation (10)
Building & Housing	3,765 (*396)	- Gaepo The H-Xi (846) - Gumi Wonpyung Redevelopment (409) - Daeya Housing Redevelopment (360) - Uiwang Naeson Redevelopment (249)

* Overseas

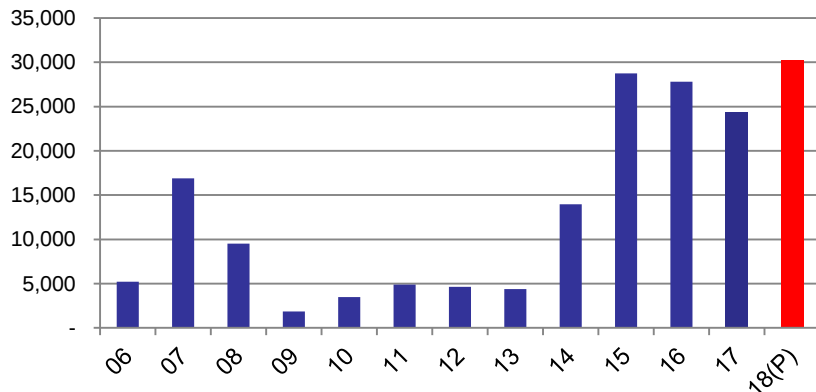
Housing Business



✓Housing Sales Revenues Trend



✓Housing Supply



2018 Housing supply plan is subject to market condition.

✓Unstarted PF Projects

Site	PF Guarantee (KRW bn)	Supply Units(E)*	Expected Start*	Notes
Yongin Shinbong	197	3,300	2019	Long Term PFs
Donggyo Office	98	-	-	
Busan Chogjin1	161	-		New PFs
Yeosu Ungcheon	55	584	2018	
Cheonan Baegseog	53	-	2019	
Yongin Dongchon3	97	-	2019	
Goyang Deog-eun A4	24	-	2019	
Seongnam Godeung	18	534	2018	
Goyang Deog-eun A7	15	-	2019	
Cheongju Gakyung	10	992	2018	
Total	728			

*It's subject to change.

✓Housing Order Backlogs

(Unit : KRW bn)

	18.2Q
PF	4,369
Reconstruction/Redevelopment	17,696
In house	1,489
Total	23,554

Liquidity



✓Liability/Equity

(Unit : %)

	13	14	15	16	17	1H18
%	293.4	265.6	288.5	298.9	322.8	277.1

✓Cash Flow & Liquidity

(Unit : KRW trn)

	13	14	15	16	17	1H18
Gross Debt	4.25	3.92	3.46	3.43	3.91	2.69
Cash & Cash Equivalent	1.87	2.15	2.43	2.35	2.44	1.75
Net Debt	2.38	1.77	1.03	1.08	1.47	0.94

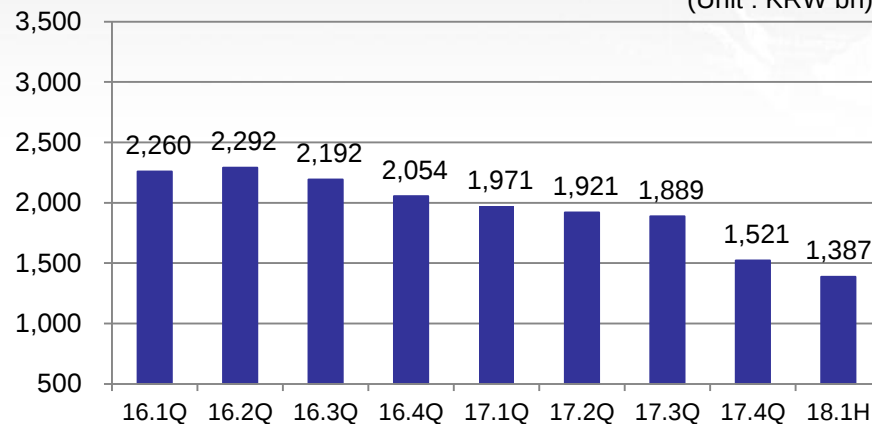
✓Pay-back Balance for CB & CP(As of Today)

(Unit : KRW bn)

	2018	2019	After 2020	Balance
Corp. Bond	-	116	84	200
Commercial Paper	-	100	-	100

✓Unbilled Accounts Receivable

(Unit : KRW bn)



✓Unbilled Accounts Receivable by Division

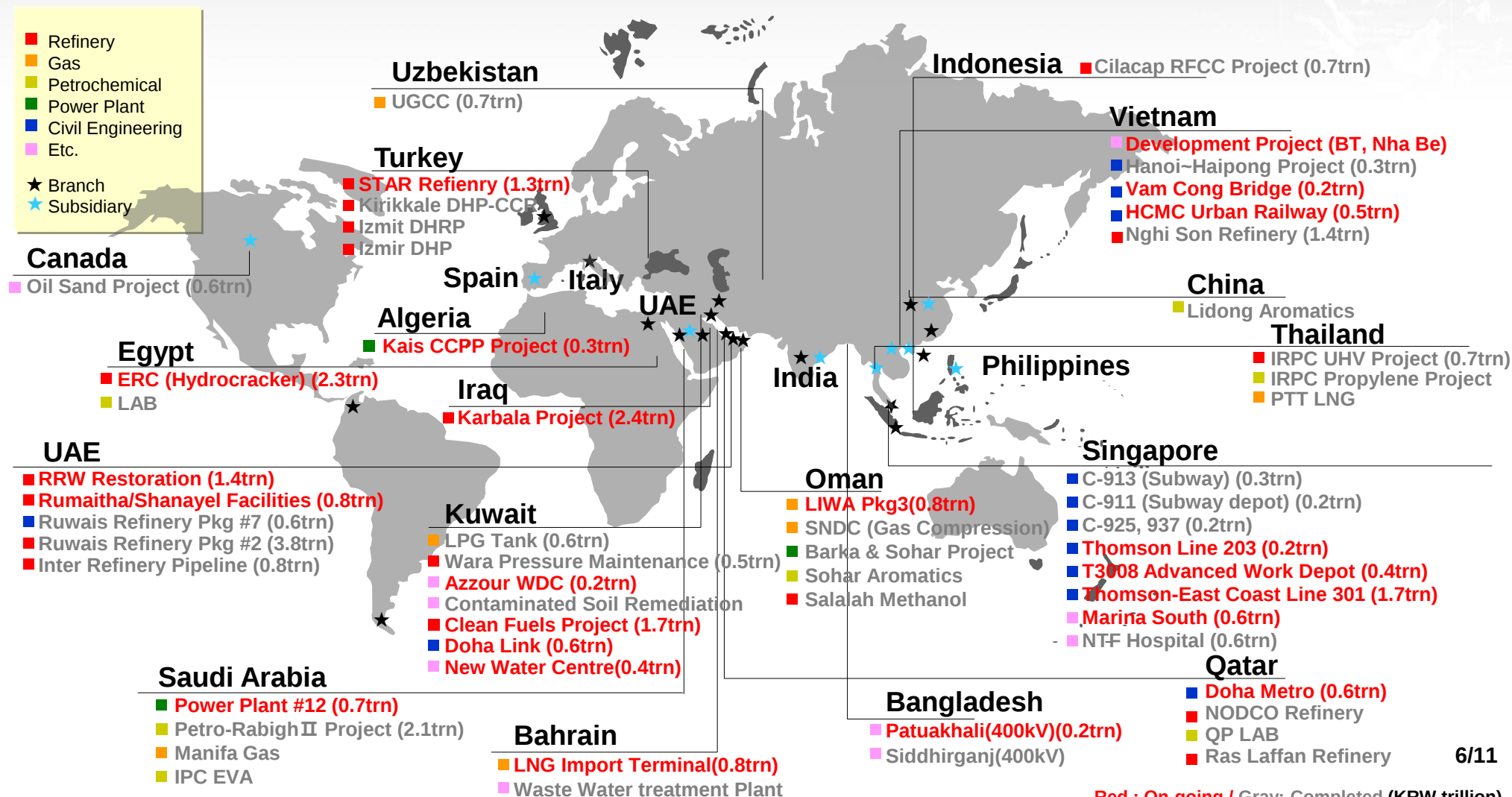
(Unit : KRW bn)

	15Y	16Y	17Y	1H18
Plant	1,110	997	656	390
Power	279	269	207	217
Infra(Civil)	482	478	304	328
Building & Housing	183	310	354	452
Total	2,054	2,054	1,521	1,387

Appendix – Global Networks & Major Projects



GS E&C currently operates more than 30 on-going projects, 36 branches & local entities in overseas.

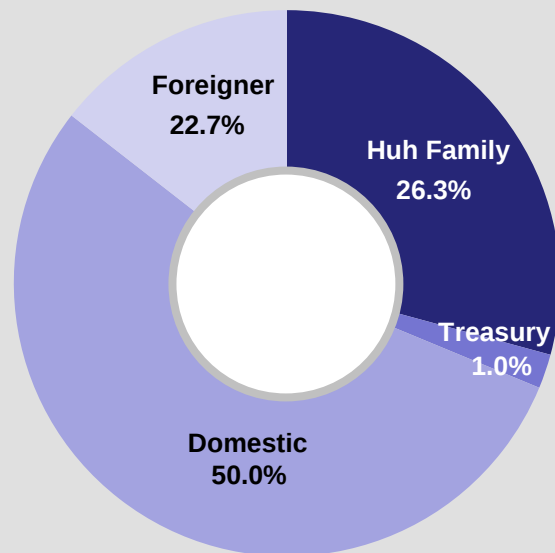


Appendix – Ownership Structure

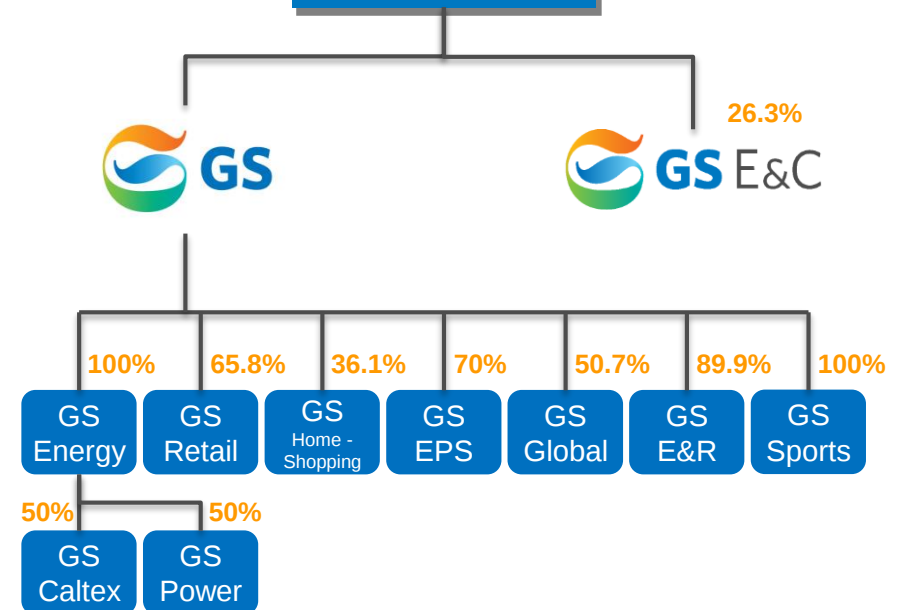


GS E&C

(As of Today)



Huh Family



Appendix – GS Group



✓ Korea's Top 10 Conglomerates

(Unit : KRW tn)

Rank	Company	Total Assets*
1	Samsung	399.5
2	Hyundai Motors	222.7
3	SK	189.5
4	LG	123.1
5	Lotte	116.2
6	Posco	79.7
7	GS	65.0
8	Hanhwa	61.3
9	NH	58.1
10	Hyundai Heavy Industries	56.1



✓ Financial Status of Main Affiliates

(Unit : KRW bn)

Affiliates	Sales	Operating Profit	Bussiness Areas
GS Energy	337	301	Energy & Power
GS Caltex	28,623	1,948	
GS EPS	883	114	
GS E&R	743	32	
GS Retail	7,947	155	Retail & Trade
GS Homeshopping	1,052	144	
GS Global	2,919	92	
GS E&C	10,812	384	Construction
GS Group	58,526	4,080	71 Domestic Affiliates Only

* Total Assets : Domestic Only, Source : Fair Trade Commision

* As of December 31, 2017

* Based on Separated Financial Statements

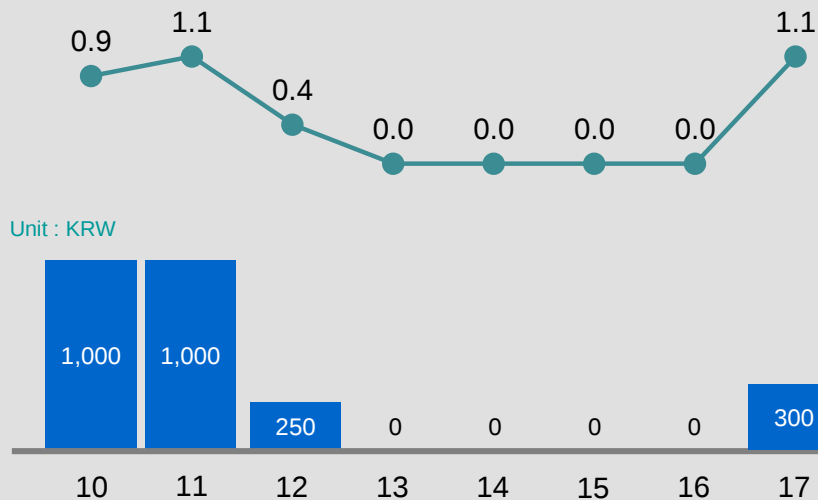
* As of December 31, 2017

Appendix – Dividends

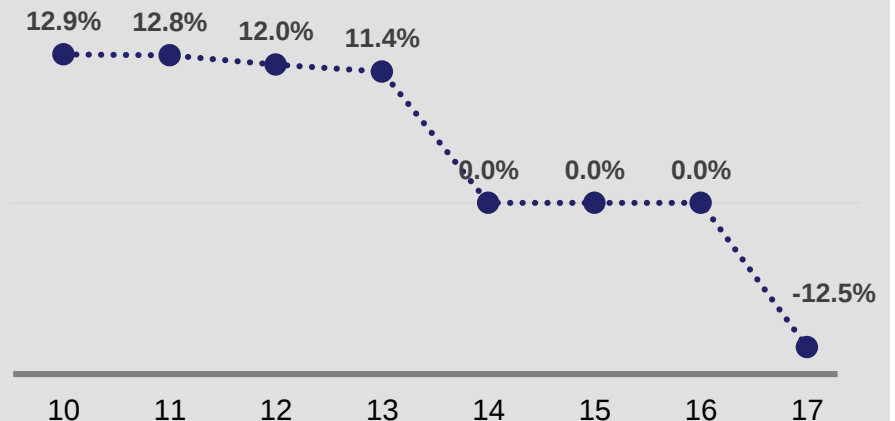


Yield & DPS

Yield (%)



Payout Ratio



Financial Status – Statements of Financial Position (Summary)



(Unit : KRW bn, %)

Account	15Y	16Y	17Y	1H18
Total Assets	13,005	13,377	13,697	12,581
Cash and cash equivalents	2,429	2,356	2,442	1,748
Trade and other receivable	4,749	4,997	4,763	4,557
Inventories	796	825	1,091	1,058
Short-Term financial instrument and other current assets	1,577	1,558	1,286	928
Tangible Assets	1,339	978	897	855
Total Liabilities	9,657	10,023	10,457	9,244
Trade and other payables	2,067	2,388	2,474	2,306
Borrowings	3,462	3,433	3,905	2,694
Total Equity	3,348	3,354	3,240	3,337
Capital Stock	355	355	358	386
Liability/Equity	288.5	298.9	322.8	277.1

Financial Status – Statements of Income (Summary)



(Unit : KRW bn)

Account		15Y	16Y	17Y	1H18
Sales	Infra	1,266	1,383	1,298	586
	Plant	4,907	4,108	2,926	2,117
	Power	911	663	728	265
	Building & Housing	3,311	4,814	6,646	3,700
	Others	178	68	81	21
Total		10,573	11,036	11,679	6,709
Gross Profit		548	488	803	835
Selling & Administrative Expenses		426	345	485	226
Operating Profit		122	143	319	609
Profit before tax		31	21	(161)	501
Net Profit		29	(20)	(164)	354



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